# Materials Sustainability Standards and IPR

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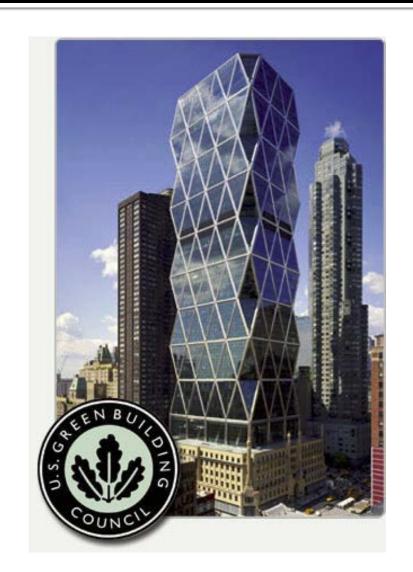
## U.S. Building & Construction

- U.S. Commercial & Residential construction market
  - \$1 Trillion/year
  - 13% of GDP
- Buildings account for
  - 21% of energy consumption
  - 72% of electricity consumption
  - 40% of CO2 emissions



## Sustainable Building

- USGBC's LEED Program
  - Certified 5,000 "green" buildings since 2000
- Intl. Green Construction Code (GCC)
- Federal/State procurement programs



# Sustainable Building Materials



ORCHARD WALNUT FLOORING - ...



CHOCOLATE HICKORY FLOORING



CARAMEL HICKORY FLOORING



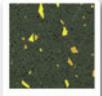
NATURAL HICKORY FLOORING



HARD MAPLE FLOORING



**ECO-CLICKS** 



RE-TIRE: SHADES OF BLACK



RE-TIRE: BASICS



RE-TIRE: KALEIDOSCOPE



COR-TERRA



MEDITERRA CORK TILE: VENEER



MEDITERRA CORK TILE: RIGATO



MEDITERRA CORK TILE: HOMOGENEOUS



UNI ECO-STONE



RECOPOL



THERMAFLEECE INSUALTION



WARMCEL 500 INSULATION



WARMCEL 300 INSULATION

## The Ecolabel Explosion



# IPR and Material Sustainability Standards (MSS)

- Cradle-to-Cradle (C2c) (multi-sector)
- SMaRT (multi-sector)
- EC 2009/607 (hard surface coverings)
- GECA 50-2011 (carpet)
- BIFMA E3-2010 (furniture)
- Nordic Swan 031 (furniture)
- NSF-140 (carpet)
- NSF-336 (fabric)
- ULE ISR 100 (gypsum board)

# Findings Overview

MSS Development Landscape

2. IPR and MSS

## Who Develops MSS?

#### Who Participates?

- Private Sector
  - Manufacturers
  - Designers/Architects
  - Consultants
- Government
  - EPA/GSA/DOE
- \*Not\* Academia

#### Where?

- Governmental SDOs (EU/Australia)
- Traditional SDOs (ASTM, UL)
- Industry Groups
- Specialized SDOs
- Private Consultants

### Certification

- 1<sup>st</sup> Party: manufacturer
- 2<sup>nd</sup> Party: SDO
- 3<sup>rd</sup> Party: independent lab
- Result: ECOLABELs



## IPR and MSS

- Copyright
- Trademark/Certification Mark
- Trade Secret

Patent

- Most standards bear copyright notice in SDO
  - Some U.S. standards registered
- Availability
  - EU/Aus and several U.S. available for free (access-only)
  - Some U.S. SDOs charge \$100-\$200 for access
- Conclusion: sale of standards not key to this industry
  - Manufacturers/purchasers focus on product sales
  - Consultants focus on consulting
  - Certifiers charge for services



- Ecolabels for certified products
- U.S. has 'certification mark'
  - Most U.S. ecolabels registered as cert marks
  - SMaRT not registered
- Non-U.S.
  - EU Ecolabel special statutory protection
  - Nordic Swan national protection (Sweden, Finland, Norway\*)
  - Australian GECA trademark
- Usage Fees
  - US cert marks none
  - EU/Aus fee schedule

## **Trade Secret**

Standard Details

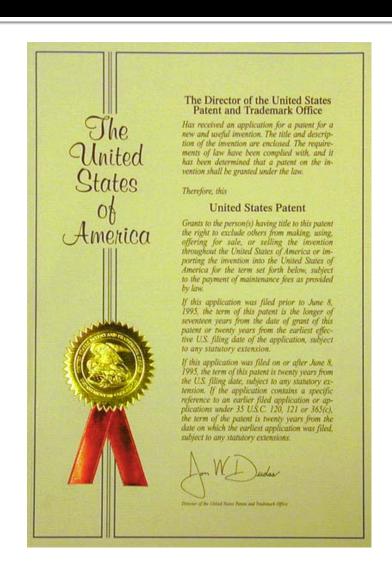


- Product Details
- Product Scorecard
- Certification Procedures



### **Patent**

- Products and materials amenable to patent protection (compositions of matter, mechanical inventions, etc.)
- Patent policies
  - U.S. ANSI SDOs: basic ANSI policy
  - Others: none
- Possible Explanations
  - Patent value insufficient
  - Patent incentives not needed for innovation
  - Trade secret is preferable
  - Waiting for first-mover
  - Industry is vulnerable



## Thank you!

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