



Breakout Labs

An experiment in philanthropic support of scientific innovation

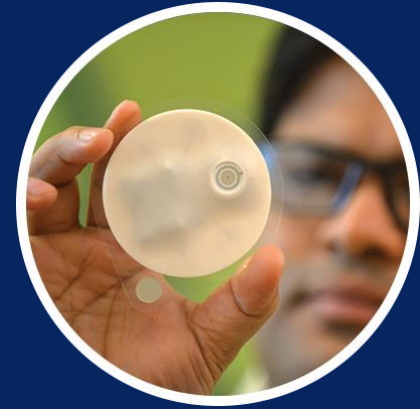
Inspiration



Scientific Progress



Corporate Demand



Entrepreneurship

Inspiration: Building on science



Scientific Progress

- Deeper insights: genomics, microbiome, neuroscience, nanotechnology
- Better engineering: microfluidics, photonics, 3D printing

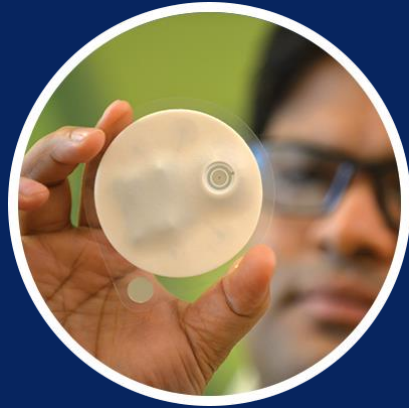
Inspiration: Filling pipelines



Corporate Demand

- R&D investment retreating
- Corporate innovation scouts on the prowl
- Limited academic translation with misaligned incentives

Inspiration: Leveraging the zeitgeist



Entrepreneurship

- New generation of scientist-entrepreneurs
- University support for entrepreneurship
- Minimal infrastructure required: Outsourcing, internet-enabled marketplaces, shared workspaces

Execution



Atoms, not just bits



Money



Community

Execution: what we look for



Atoms, not just bits

- Deep tech; Frontier tech
- Fundamental scientific advance
- Platform technology
- Dedicated scientist-entrepreneurs
- Commercial hypothesis

Execution: how we fund



Money

- Expenditure responsibility grant to for-profit entity
- Peer Review meets Investor Diligence
- Grant is exchanged for equity at qualified financing

Execution: what we give



Community

- Board observer role
- Network of investors and corporate relationships
- Resources
- National peer group
- Events

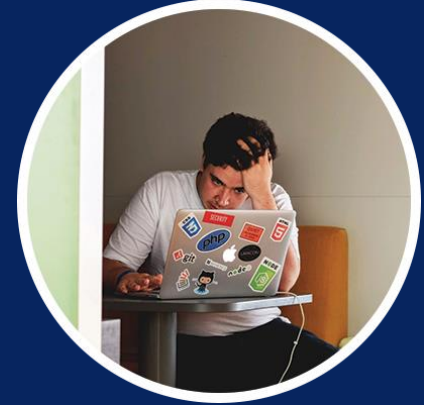
Evaluation



Portfolio Progress



Program Value



Challenges

Evaluation: how we've done



Portfolio Progress

- 42 companies funded since 2012 (\$15M)
- 12:10:10:10
- Total additional investment: \$300M

Evaluation: what helps



Program Value

- Program 7X more important than money
- Corporate engagement
- Platform/market fit

Evaluation: what is still needed



Challenges

- Fundraising
- Team building
- Scaling
- Systematic corporate engagement

Evolution



More!



\$500K



Breakout Ventures

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