LMI Corporate Overview

Mission Areas

- Intelligence Programs
- Acquisition
- Sustainable Facilities, Environment & Asset Mgt
- Financial Management
- Information & Technology
- Logistics
- Organizations & Human Capital
- Research Institute
Infrastructure and Engineering Management...

Focus: Public Works Policy and Management

- Areas of expertise
  - Economics and financial analysis
  - Construction project management
  - Real property management
  - Facilities management
  - Engineering management
  - Outsourcing and privatization

- Staffed with professional engineers, operations researchers, financial analysts, policy analysts, and economists

Dedicated to objective, business-oriented analysis and creative solutions
Infrastructure & Engineering Management…
Decision Support, Process, Policy, and Practices

• Project Management
  – Independent project review
  – Program and project management oversight
  – Design and construction management
  – Risk management
  – Technology integration

• Engineering Economics
  – Portfolio management
  – Capital budgeting and decision making
  – Life-cycle analysis/cost estimating
  – Policy analyses
  – Economic and fiscal impact studies
  – Site selection

• Facilities Management
  – Strategic planning
  – Infrastructure/facilities planning
  – Facility condition assessments
  – Space management/planning
  – Performance measurement
  – Technology integration

• Real Property Management Services
  – Site acquisition
  – Appraisals and site studies
  – Relocation services
  – Leasing services
  – Vacancy and space utilization analysis
  – Property disposal

• Privatization Initiatives
  – Policy development/implementation
  – Alternative financing techniques
  – Proposal assessment (feasibility, market analysis, economic impact)
  – Strategic planning/option analysis

• Outsourcing
  – Contract development
  – Source selection services
  – A-76 studies
  – Cost realism studies
  – Business case analyses
  – FAIR Act implementation
LMI’s Human Capital Services address the full employee lifecycle.
More specifically, LMI’s human capital offerings entail a vast array of services:

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**Recruitment and Selection**

- Recruiting requirements
- Recruiting events management
- Hiring flexibilities

**Succession Planning and Transition**

- Succession planning
- Knowledge transfer/management
- RIF mitigation
- Labor relations

**Performance**

- Performance management implementation and training
- Compensation analysis

**Development**

- Career paths / mobility
- Needs assessment and gap analysis
- Curriculum design
- Instructional design
- Coaching and mentoring
The (Modern) Workplace

Talent + Work Environment + Tools = Productivity & Mission Success
Trends that will affect building operations and management*

- Linking Facility Management to Core Business Strategy:
  - a growing role in supporting productivity, innovation, efficiency, employee satisfaction and public perception

- Emergency Preparedness:
  - plan and prepare for new types of threats

- Change Management:
  - quick response to operational and regulatory change and the quickening pace of digital and technological innovation

- Sustainability:
  - growing role in environmental responsibility, energy management and indoor air quality.

Trends that will affect building operations and management*

- **Emerging Technology:**
  - Buildings are becoming more complex
  - need to manage new technologies and use innovative systems to their full potential.

- **Globalization:**
  - Facility managers will be asked to provide seamless workflow across a wider range of environments

- **Broadening Diversity in Workforce:**
  - need to respond to an aging workforce, different work styles and cultures and shortages in skilled labor as older workers retire

- **Aging Buildings:**
  - facilities near the end of their work-life, decisions will increase on whether to repair, reuse or replace.

*International Facility Management Association’s (IFMA) forecasting workshop, 2007.*
Past
Past
Past
Evolution of Tools and Infrastructure

• Pneumatic Tube
  – Lamson Corporation, Syracuse, NY, installed the pneumatic tube system in the Original Headquarters Building (OHB) during its construction.
  – The system had more than 30 miles of 4-inch steel tubing.
  – At that time, this system was one of the world’s largest.
  – The original system had about 150 receiving/dispatching stations throughout OHB.
  – The system operated from 1962 until 1989

• Conduit for fiber
Present
Present
Present
Future

- Pre-employment branding
- Return on Experience
- Video
- Enhancing Mission Effectiveness

The Work of a Nation; The Center of Intelligence.
Issues

- Environment
- Social Responsibility
- Convenience
- Cool factor
- Flexiplace
- Budget restrictions
- Demographics
- ROE
The Future Workplace

- Hotelling
- Smart Technology
- High performing buildings
- Cyber threat
- Energy Efficiency
- Water (our most precious resource)
- LEEDS Certification (Bronze, Silver or Gold)
- Modular
- Raised flooring
- Air
- May not be a place at all
- Telecommuting Centers
- VPN
- VOIP
Additional Items

- “Podville”
- Feng Shui
- Moscow: “Tear it Down and Rebuild It”
- Is this an Intelligence Agency or a Bank
- No more Blue Bird Buses
- ROE
- Speak to the hand
- Icons
- Am Embassy Iraq

- Plywood
- The last new building project
- Bollard Boy
- I’m not leaving!
- Bees
- Admiral Inman
- Ballistic Windows on 9/11
- Workout Rooms
- Post Differential or CompuServe
Questions