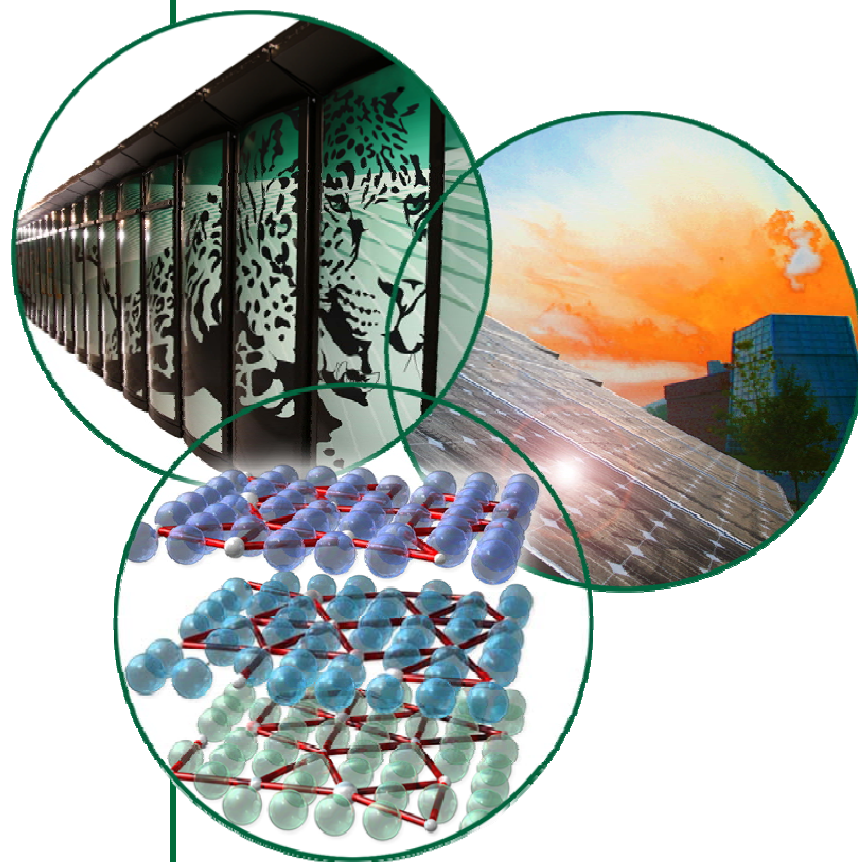


# *Mars and ORNL*

*Early learnings from an  
embryonic partnership*

Robert F. Standaert (ORNL)

John Hammerstone (Mars)





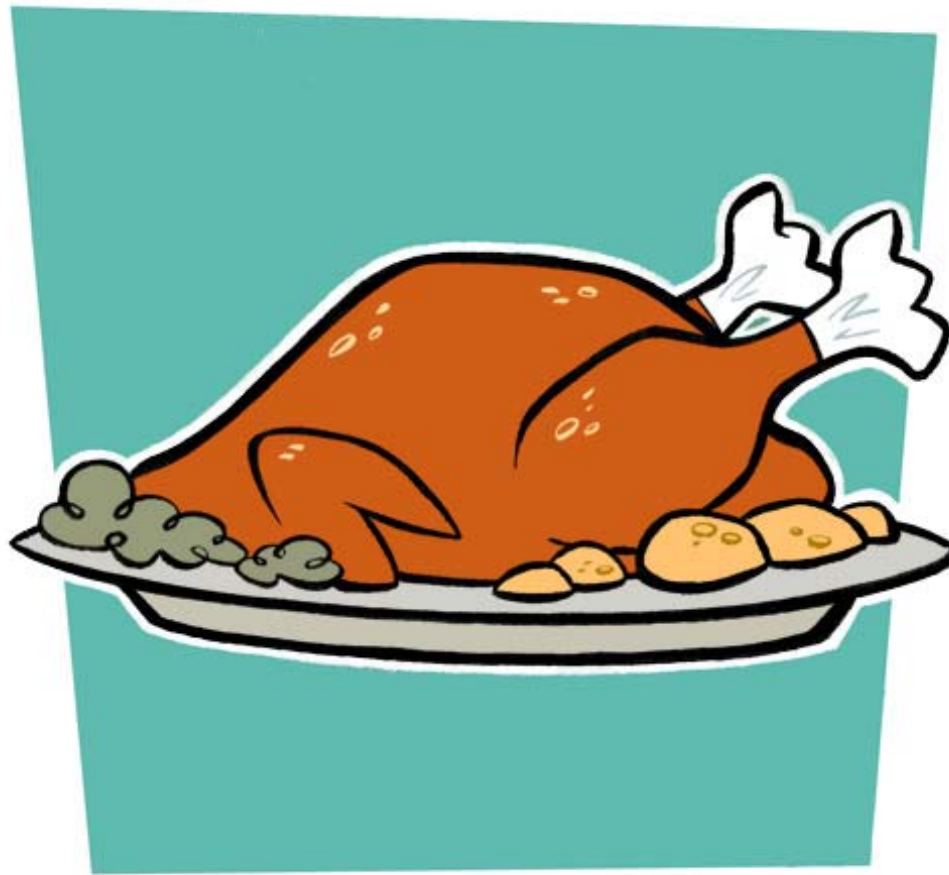
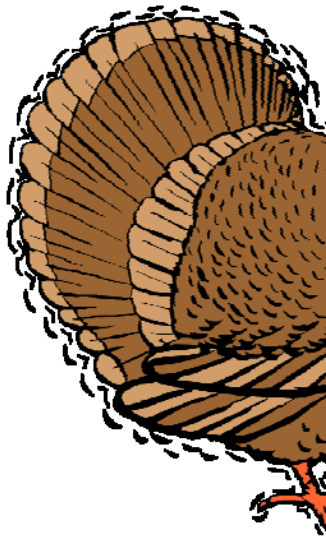
# **Part 1. The Black Swan: Detecting the Highly Improbable Consequential Event**

**John Hammerstone (Mars)**

**Bob Standaert (ORNL)**

**MARS**

## Consider the Turkey



# **MARS** | The Black Swans

Salmonella

“Mineral oil”

Dioxin

Melamine

Trichloroanisole

Misformulated vitamin mix

Cyanuric Acid

## A Highly Improbable Consequential Event

### Sick Animals Asia

Mars initially believed the issue was caused by fungal toxins

Used a national lab to help solve the mystery (Pacific Northwest National Laboratory)

The problem returns

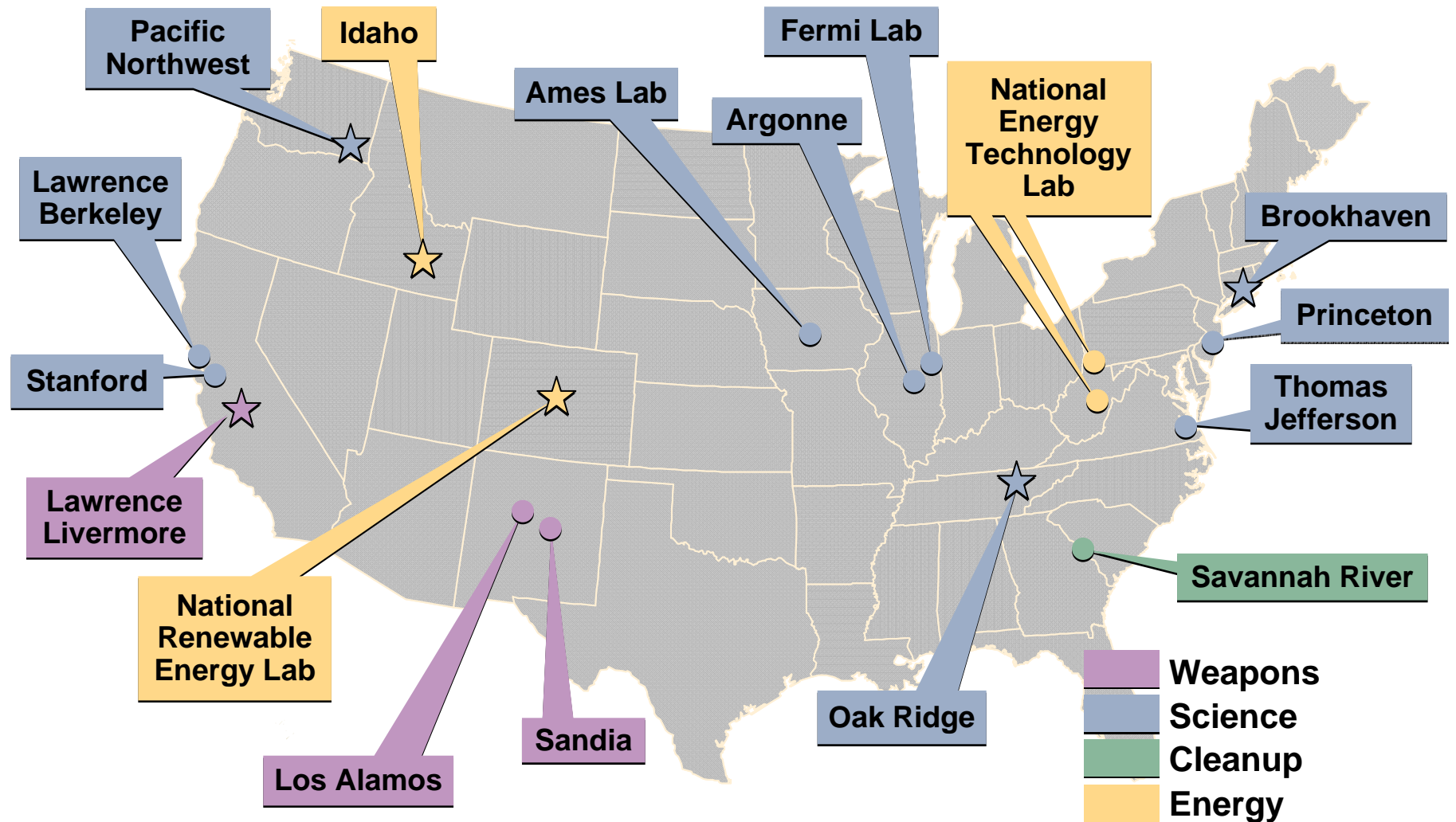
Need a preventative solution: with whom can Mars partner?



# MARS | Oakridge National Laboratory



# *The Department of Energy's national laboratories: A comprehensive R&D system*



# *Oak Ridge National Laboratory*



# *Oak Ridge National Laboratory*

## *DOE's largest multi-purpose science laboratory*

### *Mission:*

**Advance the frontiers of science and technology through broad, interdisciplinary R&D programs**

### *Mission Drivers:*

- *Energy*
- *National Security*
- *Environment*
- *Economic Competitiveness*



# *Oak Ridge National Laboratory*

- Microbiology, systems biology and plant biology
- Analytical, environmental and forensic chemistry
- Sensors, imaging and robotics
- Advanced hard and soft materials
- Nanoscience
- Transportation analysis and GIS
- Supply chain security
- National security
- Ultrascale Computing
- Neutron science

*Challenge:*

*Can these assets be  
engaged for food  
safety and security?*



# *An emergent partnership in food security*

## MARS

Leading Global Manufacturer of  
Snacks and Pet Food



DOE's Largest Multi-disciplinary  
S&T Laboratory

## How to combine talents?

### Communication

- Plant trips

- MDRU conference

- Embedded staff

- Pilot Experiments – Food Safety

- Pilot Projects – Other Areas

# *Broad scope of opportunities*

## **Food Safety**

Analytical technologies

Supply chain analysis and optimization

Informatics

## **Product and Process Innovation**

Can Lab technologies be translated into new or improved products?

Can Lab technologies help processes confront growing security threats?

## **Energy Efficiency and Sustainability**

Can we reduce energy needs and environmental footprint?

# *Teething Pains*

## **Communication — still getting to know each other!**

- Large, diverse organizations

- Large numbers of people — need to connect and coordinate

- Organizational subcultures have different styles, goals, motivations

## **Focus — unlimited challenges and opportunities, limited resources**

- Must be selective

- Must identify critical milestones and share expectations

## **Getting it done**

- Need close working interaction between techies and foodies

- Need cost-effective, productive talent mix

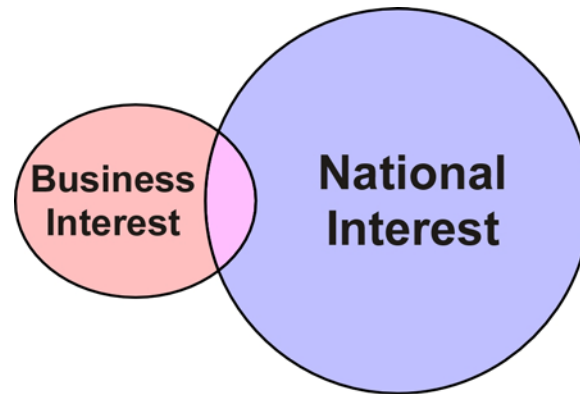
- Need to exchange a lot of people, materials

- Need to push the bureaucracies (legal, contracts)

# *Structural Issues*

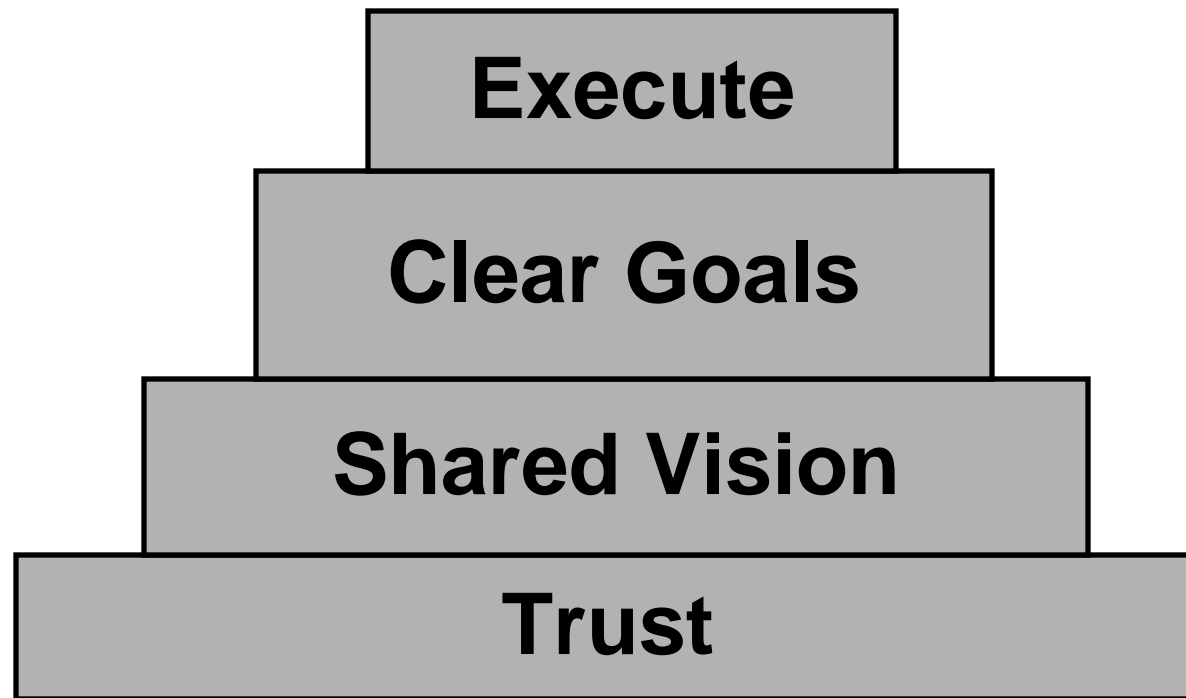
## **Business vs. National Interest**

**Research is expensive!**



## **Intellectual Property and Publication**

**Project scope can vary from open to strictly proprietary**



## Early Learning From and Embryonic Partnership

**ORNL has an exceptional talent pool**

**ORNL has a large “tool-box”**

**The problems are difficult so failure should be an expectation of some of the problems**

**The projects must be designed with the “end in mind” (focus).**

**Success is more probable when the relationship is a partnership and collaboration, ie “feet on the ground” in Oakridge.**

**The projects are expensive (should funding be only private?)**

### **Knowledgeable contact points**

- Johnnie Cannon
- Bob Standaert

### **Solid Projects to start the relationship**

- Stand off Laser (Thomas Thundat)
- Desorption MS (Gary Van Berkel)
- CBMS (Marc Wise)

*All I'm saying is now is the time to develop the technology to deflect an asteroid.*



Frank Cotham  
New Yorker  
1998