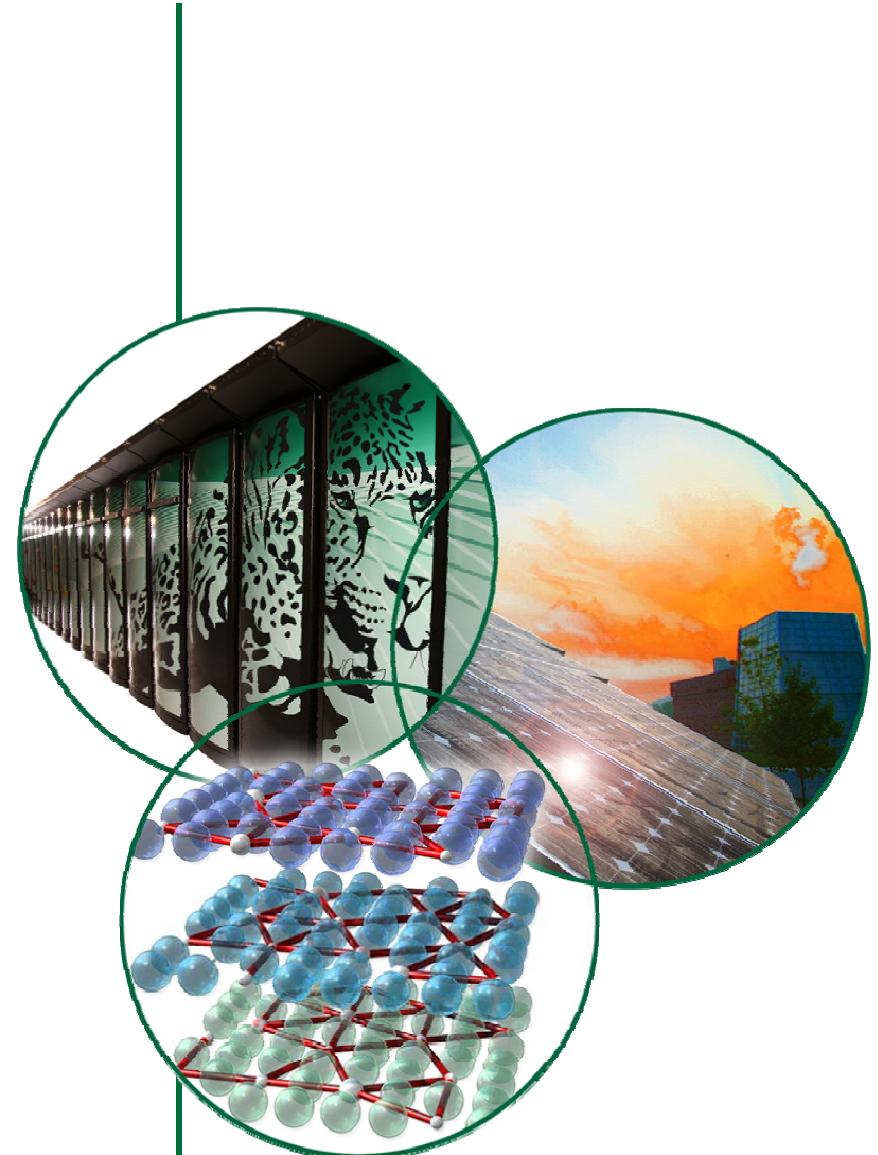


Mars and ORNL

*Early learnings from an
embryonic partnership*

Robert F. Standaert (ORNL)

John Hammerstone (Mars)



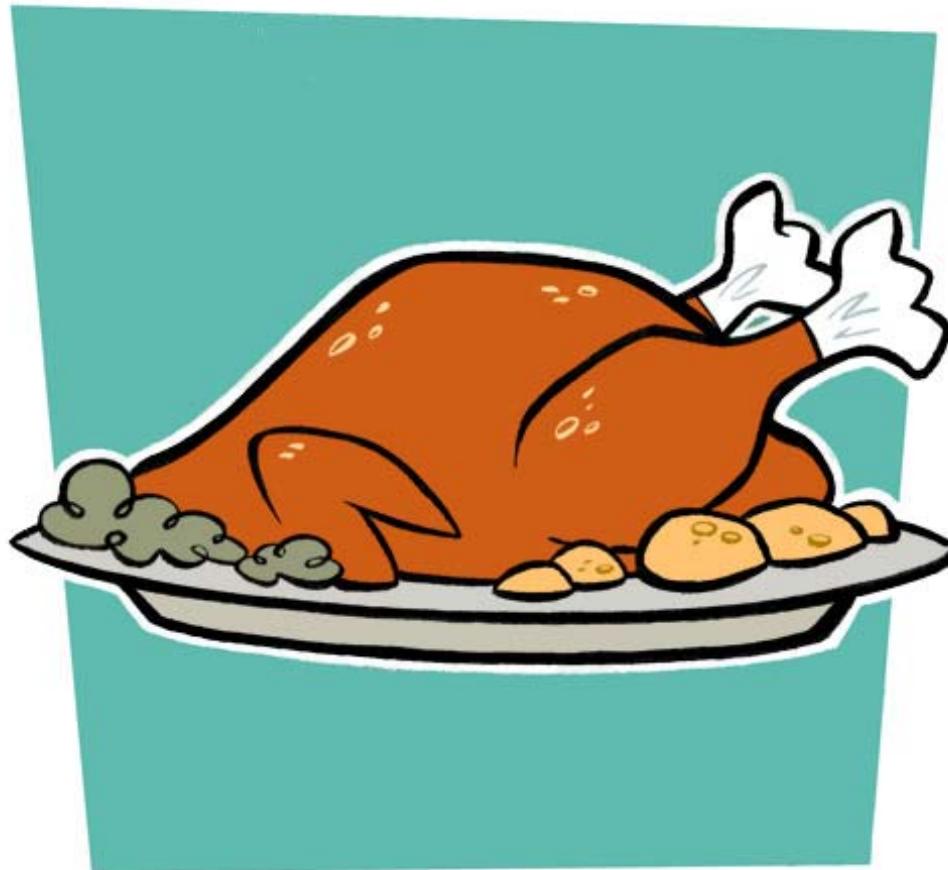
Part 1. The Black Swan: Detecting the Highly Improbable Consequential Event

John Hammerstone (Mars)

Bob Standaert (ORNL)

MARS

Consider the Turkey



Salmonella

“Mineral oil”

Dioxin

Melamine

Trichloroanisole

Misformulated vitamin mix

Cyanuric Acid



A Highly Improbable Consequential Event

Sick Animals Asia

Mars initially believed the issue was caused by fungal toxins

Used a national lab to help solve the mystery (Pacific Northwest National Laboratory)

The problem returns

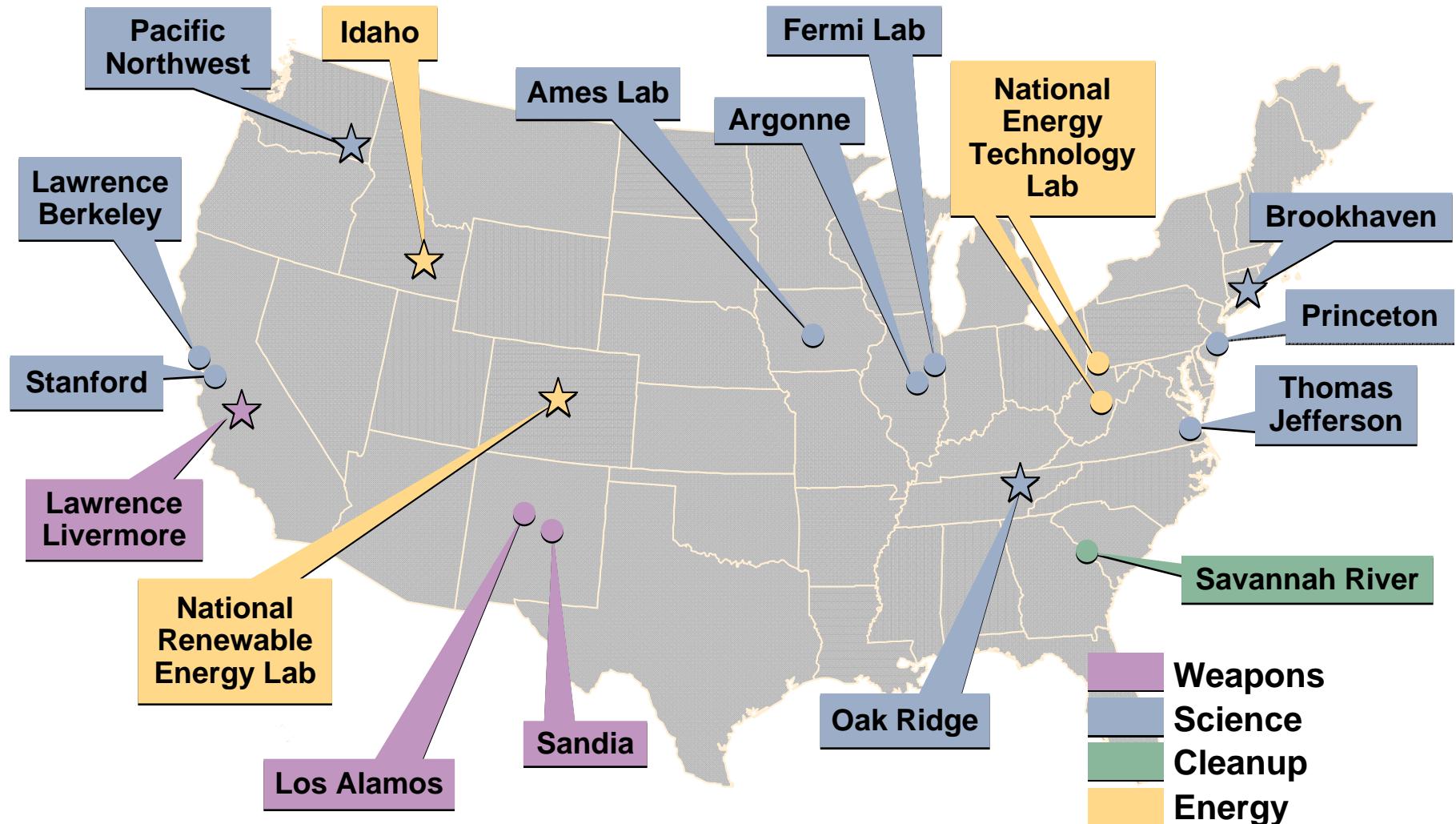
Need a preventative solution: with whom can Mars partner?



MARS | Oakridge National Laboratory



The Department of Energy's national laboratories: A comprehensive R&D system



Oak Ridge National Laboratory



Oak Ridge National Laboratory

DOE's largest multi-purpose science laboratory

Mission:

Advance the frontiers of science and technology through broad, interdisciplinary R&D programs

Mission Drivers:

- *Energy*
- *National Security*
- *Environment*
- *Economic Competitiveness*



Oak Ridge National Laboratory

- Microbiology, systems biology and plant biology
- Analytical, environmental and forensic chemistry
- Sensors, imaging and robotics
- Advanced hard and soft materials
- Nanoscience
- Transportation analysis and GIS
- Supply chain security
- National security
- Ultrascale Computing
- Neutron science

Challenge:

*Can these assets be
engaged for food
safety and security?*



An emergent partnership in food security

MARS

Leading Global Manufacturer of
Snacks and Pet Food



DOE's Largest Multi-disciplinary
S&T Laboratory

How to combine talents?

Communication

Plant trips

MDRU conference

Embedded staff

Pilot Experiments – Food Safety

Pilot Projects – Other Areas

Broad scope of opportunities

Food Safety

Analytical technologies

Supply chain analysis and optimization

Informatics

Product and Process Innovation

Can Lab technologies be translated into new or improved products?

Can Lab technologies help processes confront growing security threats?

Energy Efficiency and Sustainability

Can we reduce energy needs and environmental footprint?

Teething Pains

Communication — still getting to know each other!

Large, diverse organizations

Large numbers of people — need to connect and coordinate

Organizational subcultures have different styles, goals, motivations

Focus — unlimited challenges and opportunities, limited resources

Must be selective

Must identify critical milestones and share expectations

Getting it done

Need close working interaction between techies and foodies

Need cost-effective, productive talent mix

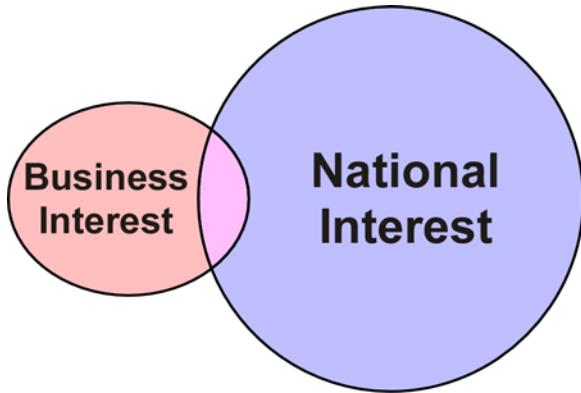
Need to exchange a lot of people, materials

Need to push the bureaucracies (legal, contracts)

Structural Issues

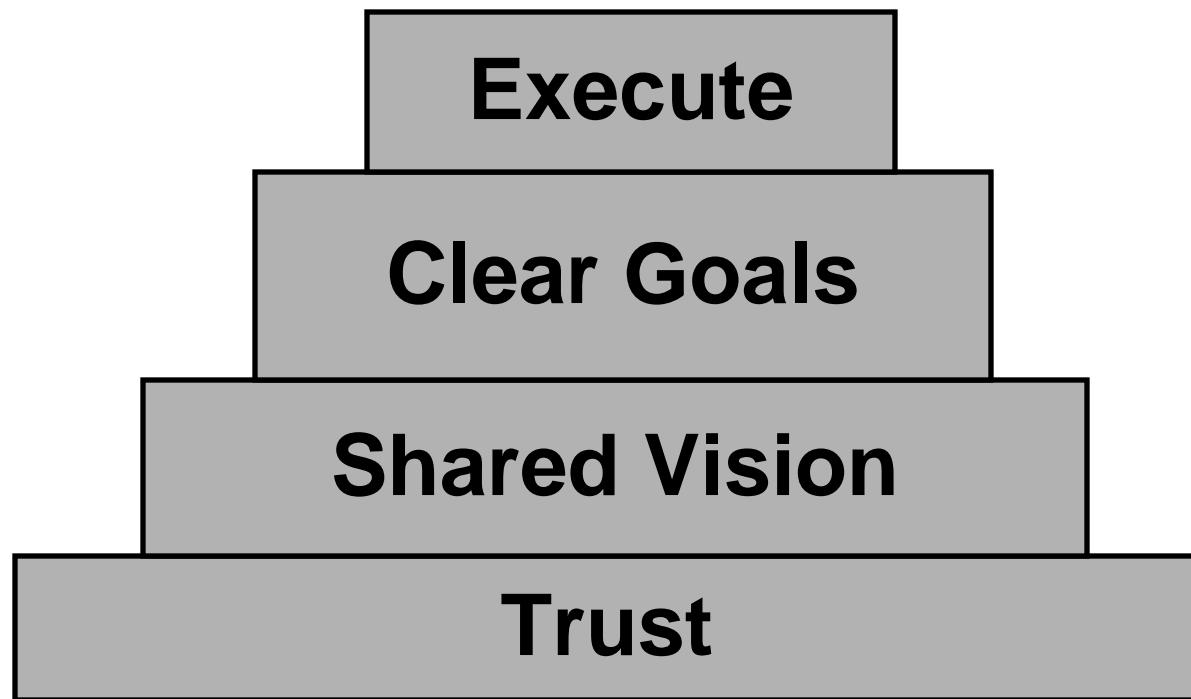
Business vs. National Interest

Research is expensive!



Intellectual Property and Publication

Project scope can vary from open to strictly proprietary



Early Learning From and Embryonic Partnership

ORNL has an exceptional talent pool

ORNL has a large “tool-box”

The problems are difficult so failure should be an expectation of some of the problems

The projects must be designed with the “end in mind” (focus).

Success is more probable when the relationship is a partnership and collaboration, ie “feet on the ground” in Oakridge.

The projects are expensive (should funding be only private?)

Knowledgeable contact points

- Johnnie Cannon
- Bob Standaert

Solid Projects to start the relationship

- Stand off Laser (Thomas Thundat)
- Desorption MS (Gary Van Berkel)
- CBMS (Marc Wise)

All I'm saying is now is the time to develop the technology to deflect an asteroid.



Frank Cotham
New Yorker
1998