



Innovation and clusters: Why they are back on the OECD policy agenda.

Mario Pezzini



The policy context: big challenges, small budgets

OECD Secretary General:

“The financial storm has passed, but OECD countries are still leaning into the wind”

Three key issues stand out:

- **“each nations’ innovation capacity will determine the strength of their recovery”**
- **“tackling climate change requires urgent cross-government action”**
- **“with average deficits at 8% of GDP, fiscal consolidation is inevitable”**

With a smaller funding pot, policies need to be strategic, growth-enhancing and targeted:

Cluster policies are a good option...

OECD's innovation strategy: A multidisciplinary approach



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Why innovation?

OECD General argument = Innovation offers the largest potential for catching up

Decomposition of cross-country differences in GDP per capita into their determinants, 2005

(United States = 100)

| | GDP PPP per capita | TFP | Human capital | Physical capital | Employment |
|--------------------|--------------------|-------|---------------|------------------|------------|
| United States | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Canada | 83.5 | 72.0 | 103.3 | 105.8 | 106.0 |
| Japan | 72.6 | 52.6 | 100.4 | 130.7 | 105.1 |
| China | 9.8 | 13.6 | 57.3 | 105.2 | 119.5 |
| India | 5.2 | 12.7 | 47.7 | 98.3 | 87.1 |
| Brazil | 20.5 | 29.3 | 70.1 | 103.1 | 96.8 |
| Russian Federation | 28.6 | 31.5 | 84.9 | 97.4 | 99.3 |
| EU27 + EFTA | 64.7 | 67.8 | 91.2 | 114.1 | 91.3 |
| Total World | 22.8 | 27.9 | 64.2 | 104.2 | 95.8 |

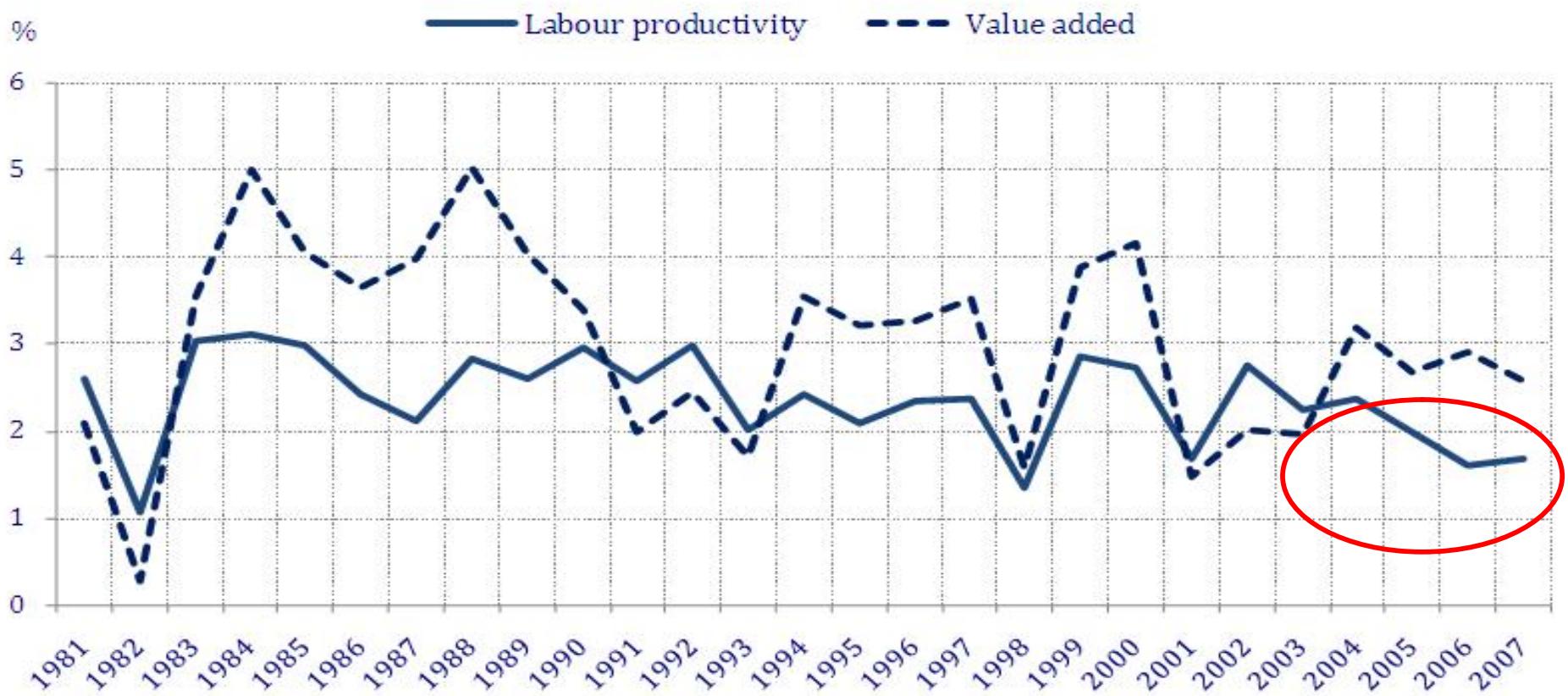
Source: OECD.

Same evidence that firms in clusters achieve productivity gains from location...New analysis probably needed...

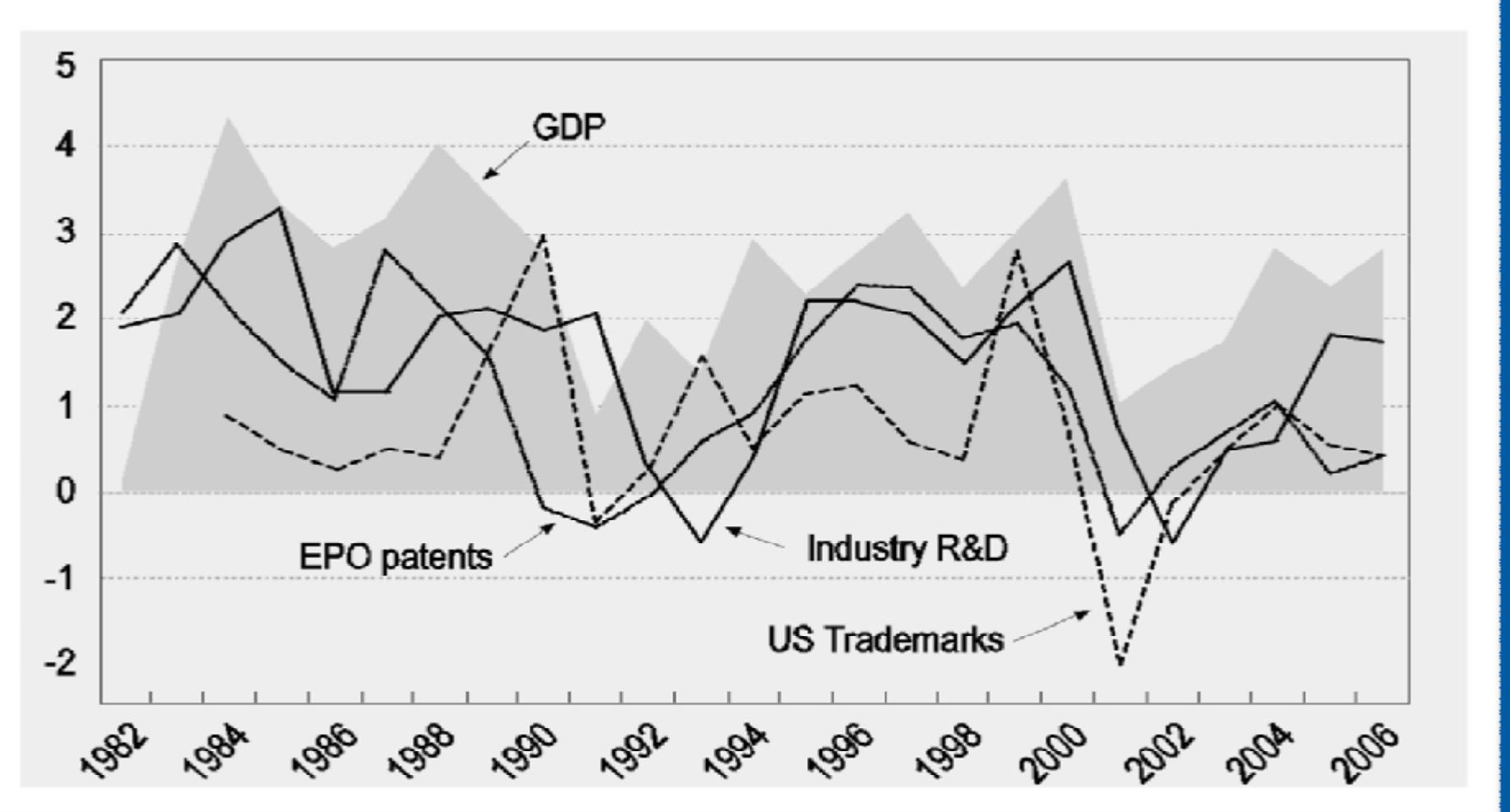
Focus on innovation predates the crisis: Pre-crisis slowdown in productivity

Labour productivity growth in the OECD area, 1981-2007

Annual growth rate, percentage



But every downturn hits R&D spending: New urgency for innovation policy at OECD level

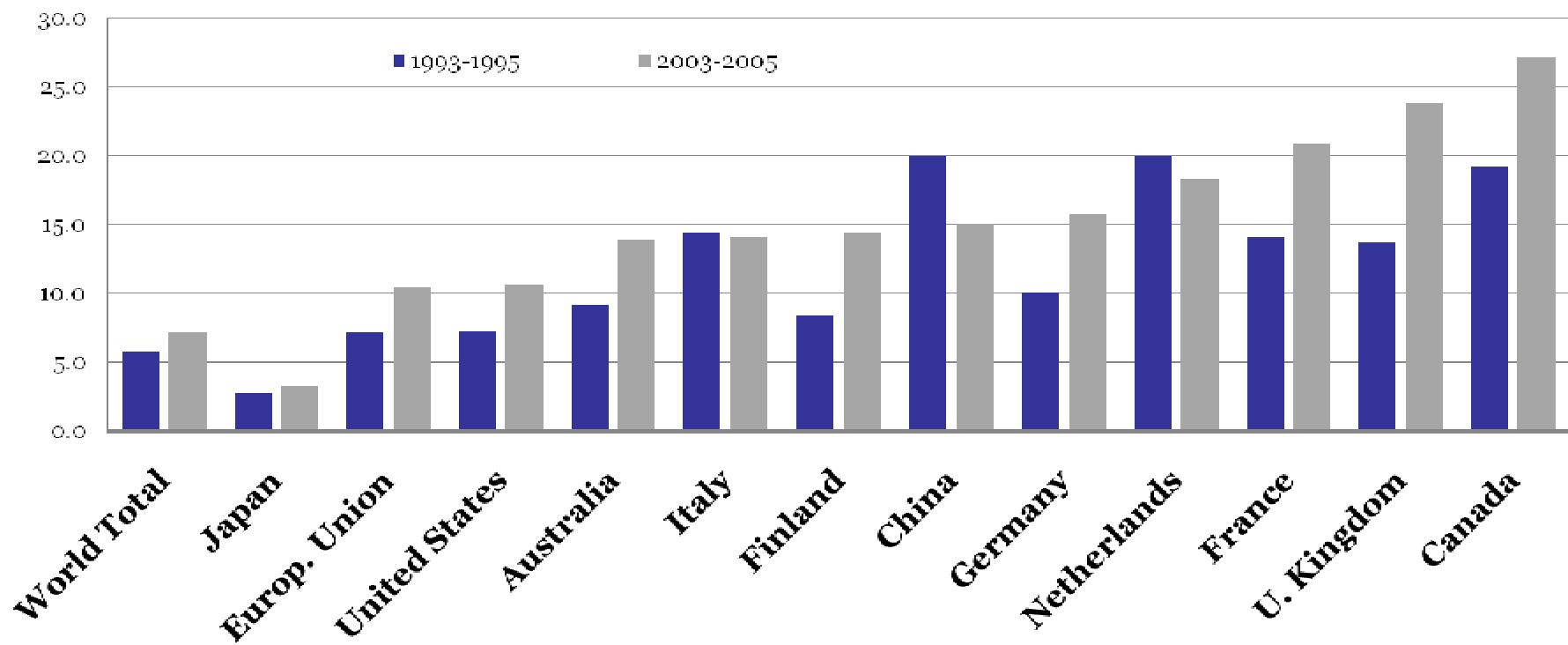


Source: OECD (2009) *Strategic Response to Economic Crisis*

The context for policy is changing...

Global as well as national networks...

Share of patents with foreign co-inventors (%)

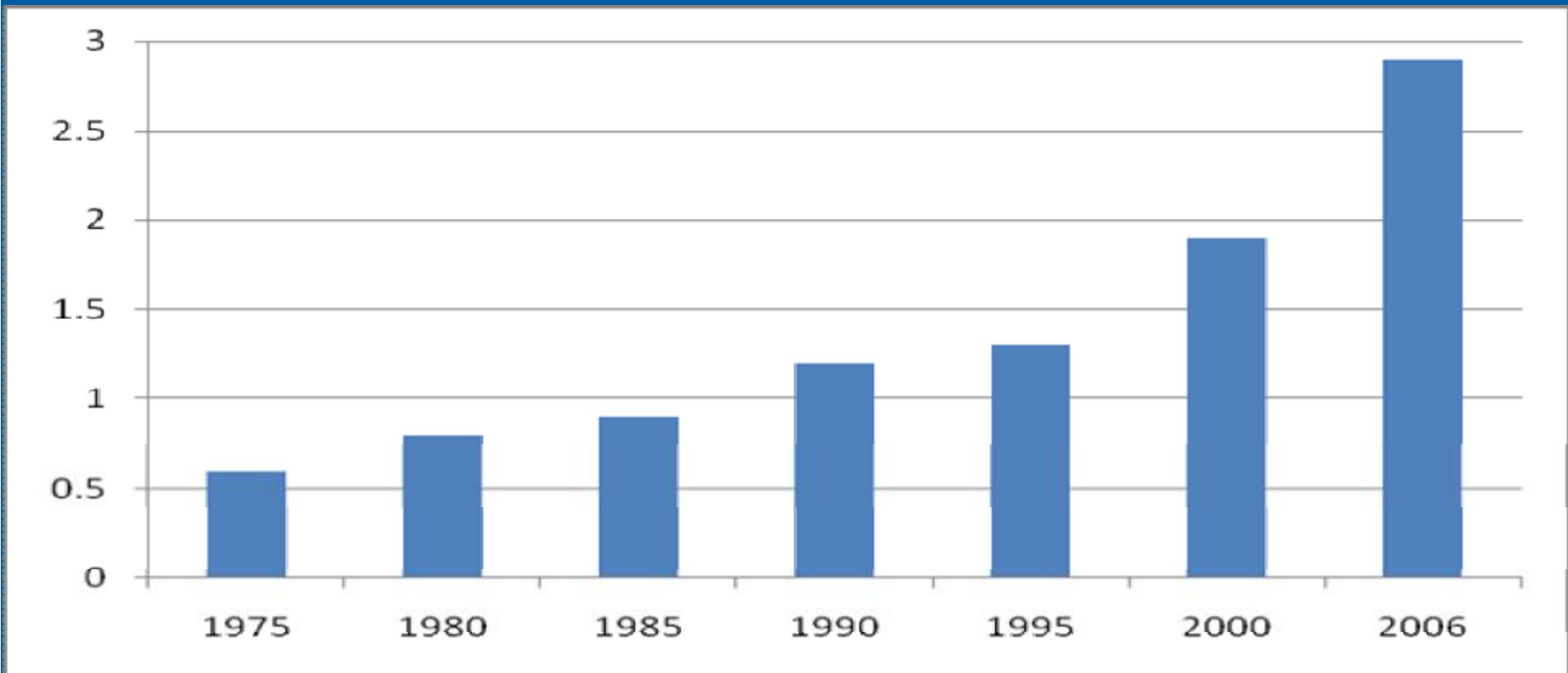


Source: OECD/STI STI Scoreboard

**More international; but still regional?
Local co-patenting and networking analysis in preparation...**

.....with global labour markets for the highly-skilled...

Growth in the number of tertiary education students enrolled outside their country of citizenship worldwide (millions)

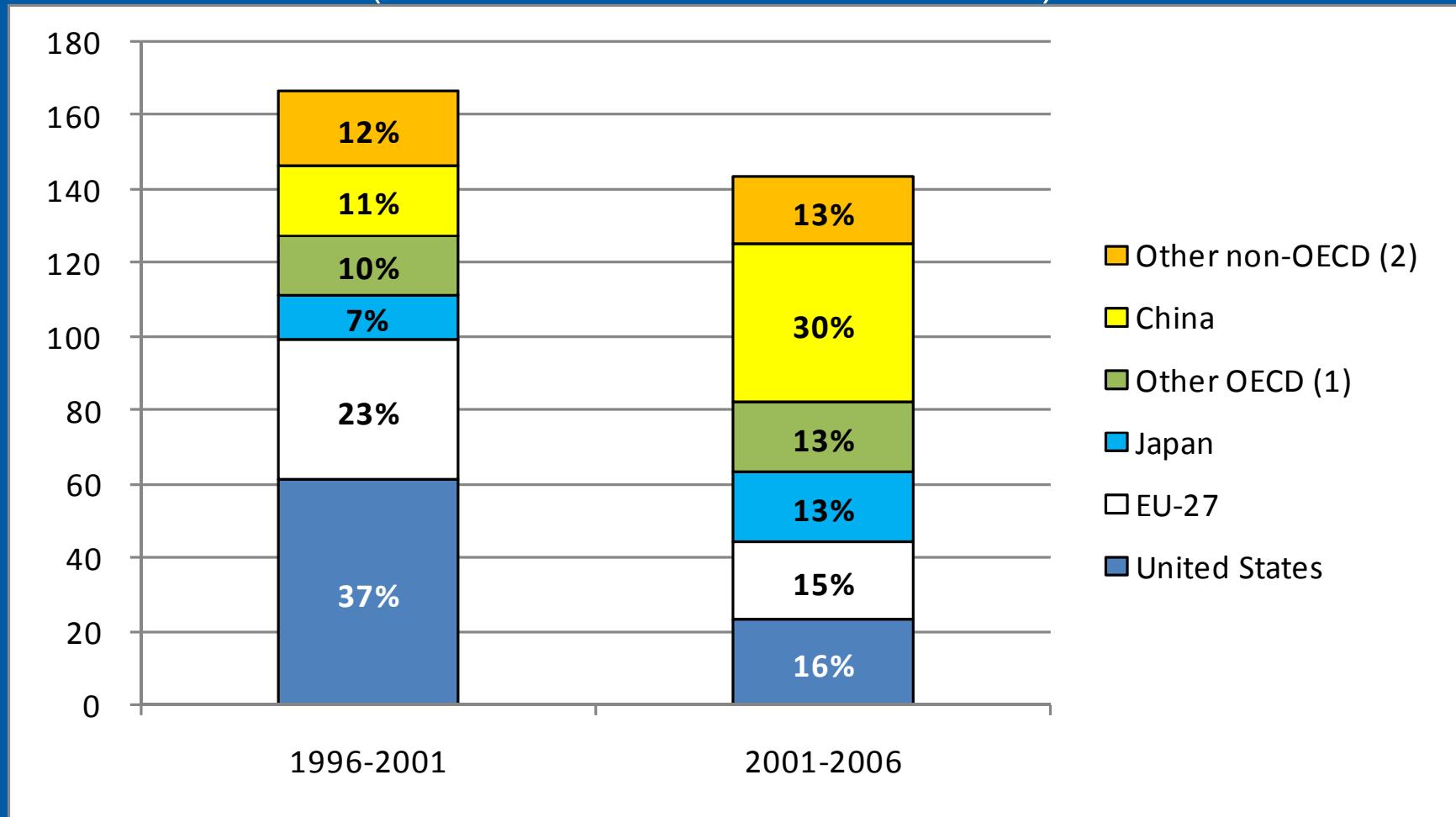


Source: OECD and UNESCO Institute of Statistics

Do they choose countries? Why do some regions attract more talent than others?

... and new global players...

Contributions to growth in global R&D (in billion constant US PPP and %)



Note: (1) Australia, Canada, Iceland, Korea, Mexico, New Zealand, Norway and Turkey

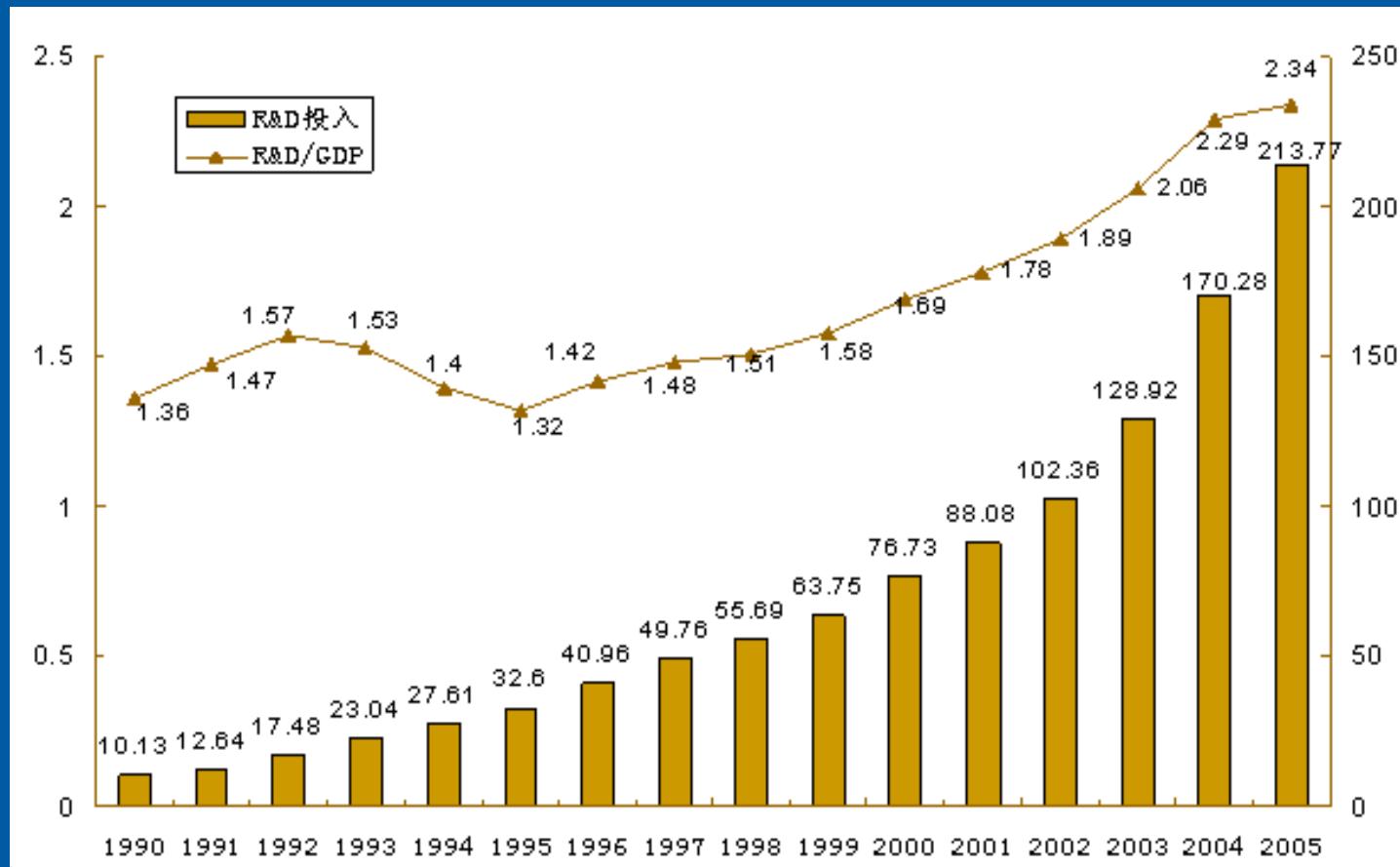
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(2) Argentina, Brazil, India, Israel, Russian Federation, Singapore, South Africa, Chinese Taipei

Source: OECD./STI STI Scoreboard

E.g., R&D investment in OECD regions dwarfed by (some) Asian regions

Shanghai aims to increase R&D intensity to 3.5% by 2020...



So a new kind of innovation policy is also required...

- Expansion to services, including non-market services like public sector services;
- Broader than just R&D to include non-R&D innovation like design, marketing, organisational innovation;
- Applied to social issues – e.g. climate change – not well supported by market mechanisms
- And, strong emphasis on collaborative action – networks, partnerships, spillovers, etc. – the spatial dimension is crucial...

Policy converging around common objectives

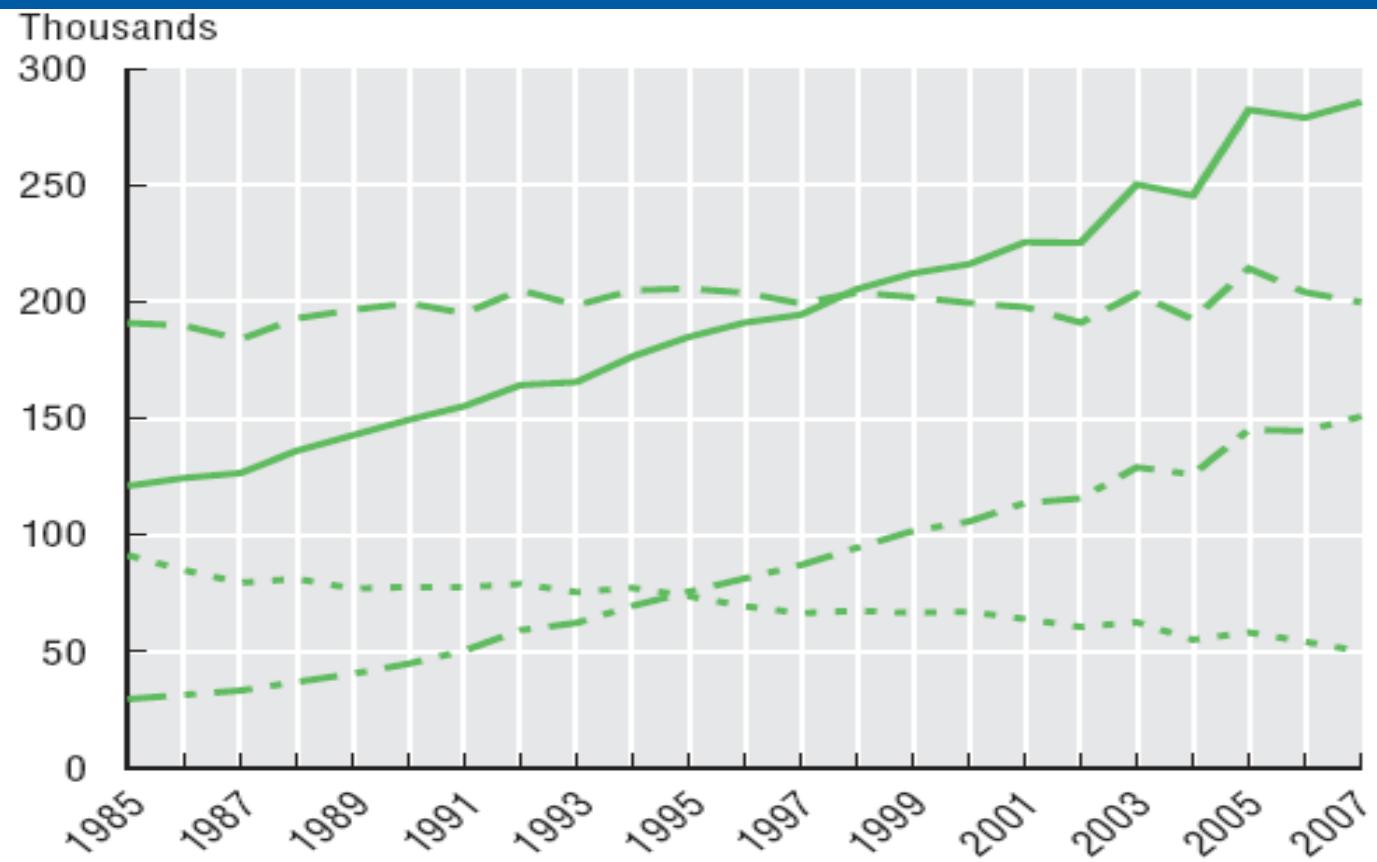
| Policy | Old | New |
|-------------------------|---|---|
| Regional | Redistribution to lagging regions; exogenous drivers | Building competitiveness through innovation strategies |
| Science and Technology | Narrow definition of innovation; single sector projects in basic research | Collaborative and multi-sectoral research; focus on business applications |
| Industry and Enterprise | Subsidies to firms; national champions | New or hard to reach innovation – eco-inno and global challenges |



And now Environment/Energy – role of regions as hubs of eco-innovation

E.g., all want to support increased collaboration among researchers

Trends in co-authorship in scientific publications



*Often
very local*

Domestic
co-authors

Domestic single
authors

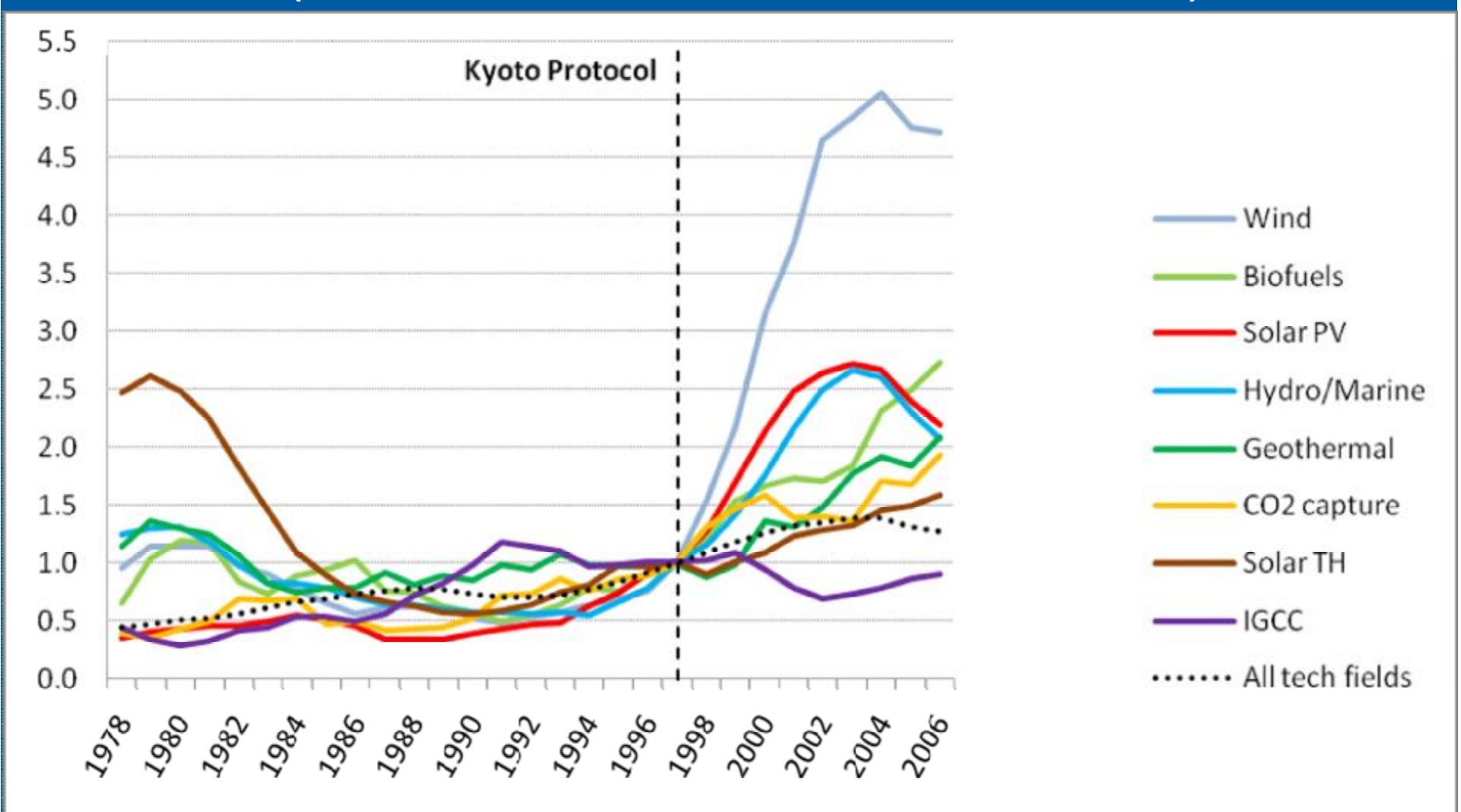
International co-
authors

International
Single author

Source: OECD/STI STI Scoreboard

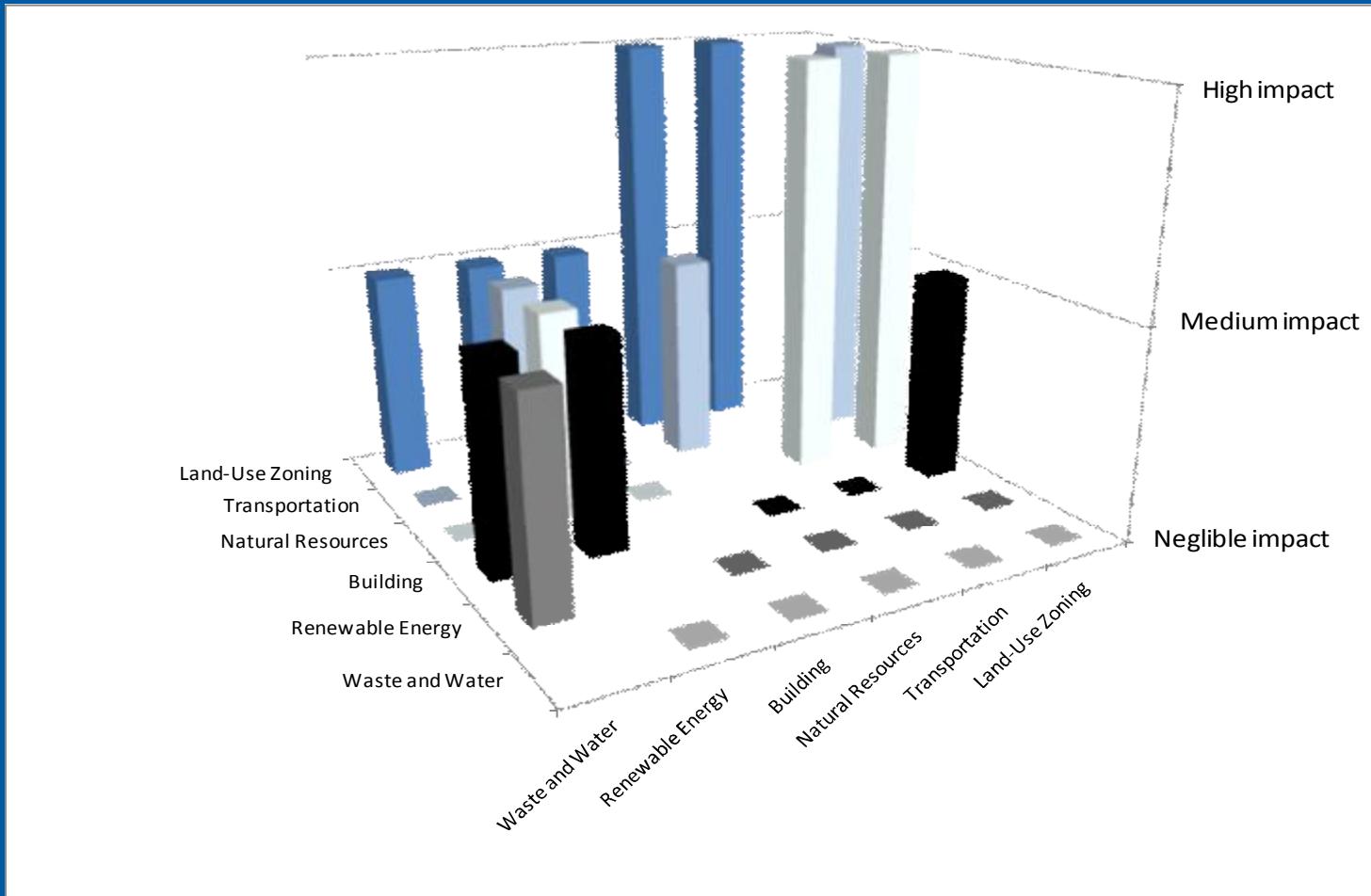
Climate change is the new motor for innovation

Patenting in climate mitigation technologies relative to all sectors
(indexed on 1980=1.0, Annex 1 ratification countries)



But regional co-ordination is crucial, and can support innovation policy

- Ø Effective climate policy packages should seek policy complementarities



Local solutions can drive innovation coalitions at regional level

Source: OECD (2009), "Cities and climate change" Working Paper

The scope for regional intervention is becoming clearer...

| Category | National policy | Regional policies |
|-----------------------------|---|--|
| Area of specialisation | “anonymous” framework of regulations and institutions | collaboration among identifiable actors; importance of proximity relationships |
| Types of innovation support | basic research, applied research | close to the market, assisting firms to translate knowledge into marketed products and services |
| Strategic approach | overall policy focus for national innovation system | building regional consensus based on needs assessment; addressing specific gaps (e.g., alternative institutions) |
| Rationale for intervention | market failure | market “opportunities”; need to solve eco problems |

Cluster policies can be the ideal model for this national – regional division of labour

Cluster policy targets: inherent tradeoffs

| Places | Sectors | Actors |
|-----------|--|-----------------------------|
| a Leading | a Dynamic | a Universities |
| a Lagging | a Exposed | a Spin-off firms |
| a Hubs | a Strategic importance (growth potential, technology) | a All small firms |
| | a Social importance (major employer, environmental) | a Large firms |
| | | a Foreign firms & investors |



National objectives or Regional objectives
 Dynamic sectors or Exposed sectors
 Leading regions or Lagging regions
 All sectors or Strategic industries
 Small firms or Large & foreign firms



How you select is key to achieving (realistic) goals

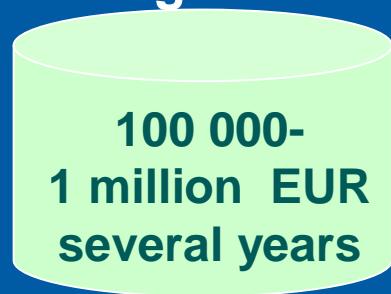
| Method | Criteria |
|----------------|--|
| Competitive | <ul style="list-style-type: none">-When best participants not clear upfront-Gauge motivation of participants-Value of "label" effect-Longer term spillovers for groups not selected |
| Limited number | <ul style="list-style-type: none">-Clear prioritisation of resources-Value of "label" effect |
| Top-down | <ul style="list-style-type: none">-Clear targets (strategic, quantitatively identifiable)-Coherence with other programmes |
| Bottom-up | <ul style="list-style-type: none">-When best or possible participants not clear upfront-Information best obtained by self-identification-Gauge motivation of participants |
| Combination | <ul style="list-style-type: none">-Best choice in a pre-defined universe-Lower level of government best placed to select-Quantitative measures / competition not sufficient |

Instruments, funding and duration vary: align ambitions with resources!

Engaging Actors



Collective Services and “light” R&D



“Heavy” R&D



- Some of the programmes may not bring out the desired private sector response
 - Duration unrealistic relative to goals
 - Regularity of financing is unclear
 - Public sector does not have a clear exit strategy



OECD work on clusters and regional innovation systems

