



# The NIH STTR Program

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**Office of Extramural Research, NIH**





- Size of NIH/HHS program
- Set-asides & spending
- Research Institutions and Universities in STTR
- Discretionary Technical Assistance and STTR
- Switching between SBIR and STTR
- Proof-of-Concept Pilot (Kurt Marek, NHLBI)





U.S. Department of Health & Human Services | National Institutes of Health

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**NIH** Small Business Innovation Research (SBIR)  
Small Business Technology Transfer (STTR)

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**CELEBRATING 10 YEARS**

NIH Technical Assistance Programs

- Niche Assessment Program
- Commercialization Assistance Program (CAP)

## What are SBIR and STTR Programs?

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are one of the largest sources of early-stage capital for innovative small companies in the United States. These programs allow US-owned and operated small businesses to engage in federal research and development (R&D) that has a strong potential for commercialization.

In Fiscal Year 2014, NIH's SBIR and STTR programs will invest over 750 million dollars into early-stage, health and life science companies that are creating a wide range of innovative technologies that align with NIH's mission to improve health and save lives. A key objective of this work is translating promising technologies to the private sector through strategic public and private partnerships, so that life-saving innovations reach consumer markets.

## NEWS

Clarification about the New Standard Due Dates for All HHS SBIR/STTR Grant Applications

Dec 22, 2014

Important Change in Standard Due Dates for All HHS SBIR/STTR Grant Applications

Dec 17, 2014

Sample SBIR Phase I and Phase II Applications from NIAID Now Available

Nov 24, 2014



<http://sbir.nih.gov>



2015 Budget	SBIR	STTR
NIH	\$691M	\$95M
CDC	\$7M	N/A
ACL (NIDILRR)	\$2.7M	N/A
FDA	\$1.45M	N/A
ACF	\$88K	N/A

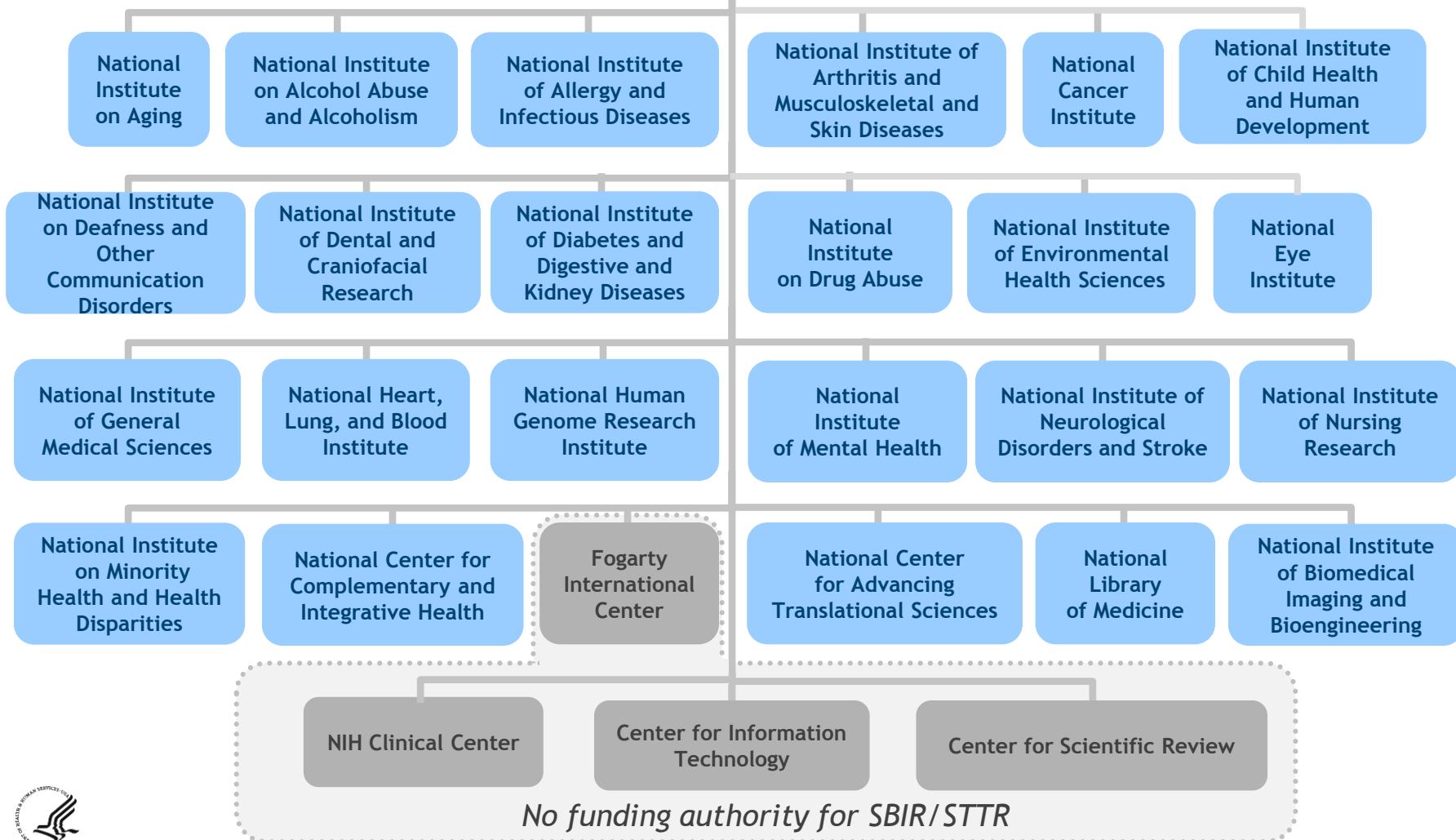




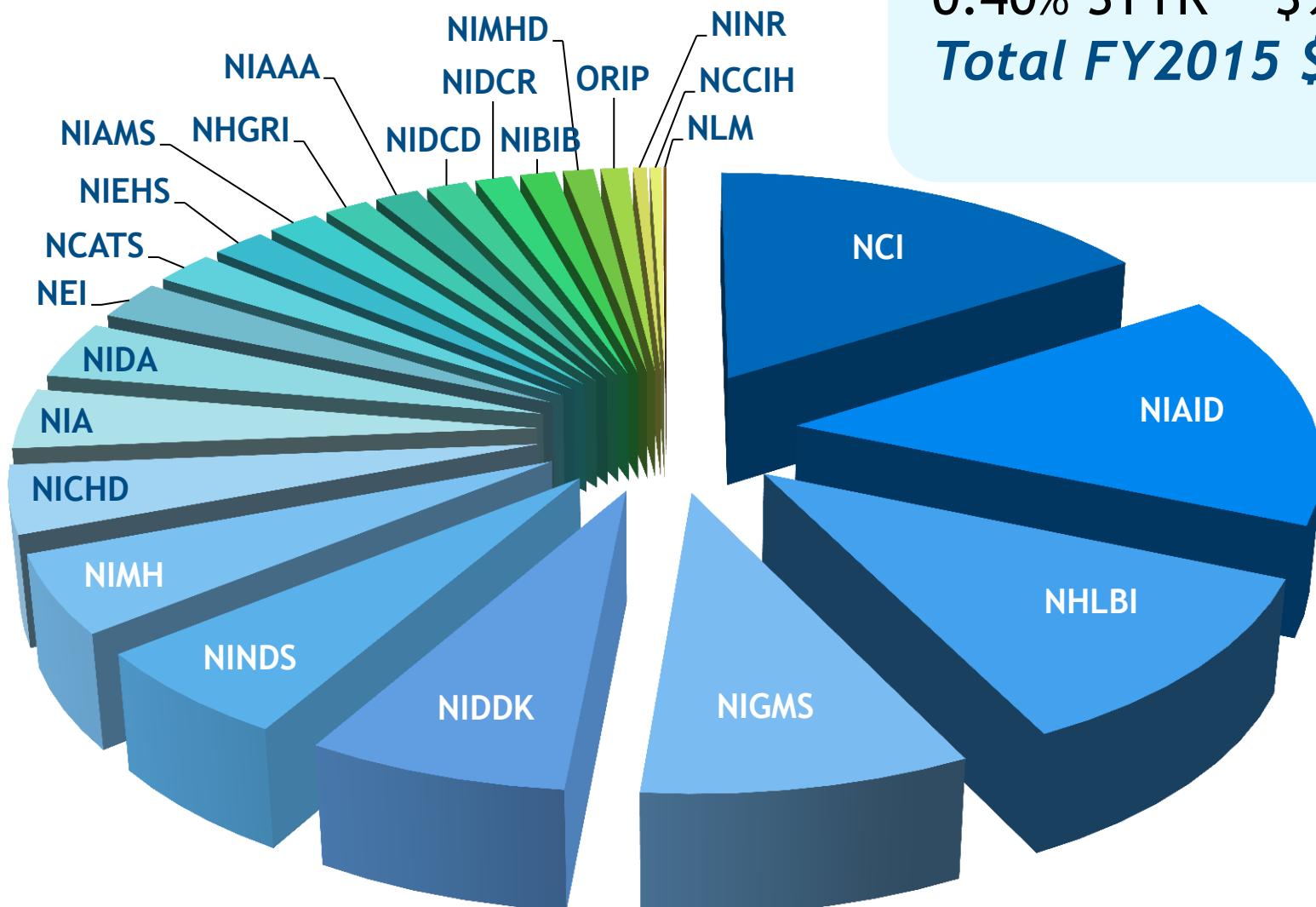
Office of Research  
Infrastructure Programs

Office of the Director

<http://www.nih.gov/icd>



# NIH SBIR/STTR Budget Allocations FY2015



2.9% SBIR      \$691M  
0.40% STTR      \$95M  
***Total FY2015 \$786M***



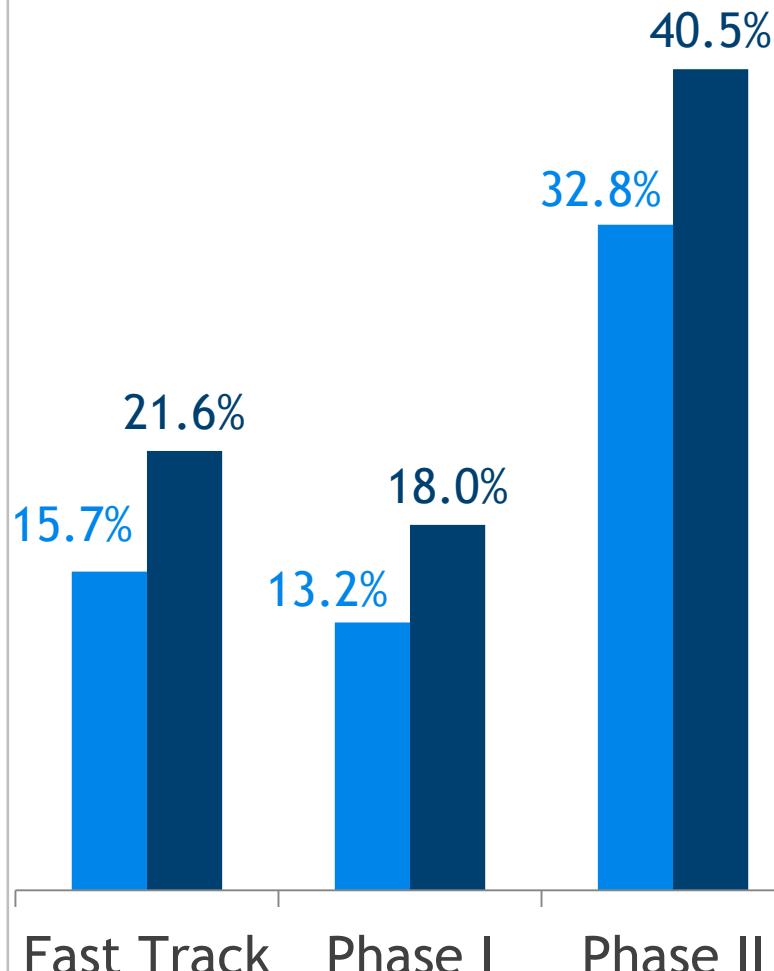
- HHS found compliant by GAO by meeting or exceeding STTR set-aside in FY2006-2013.
- HHS exceeded STTR set-aside in FY14.



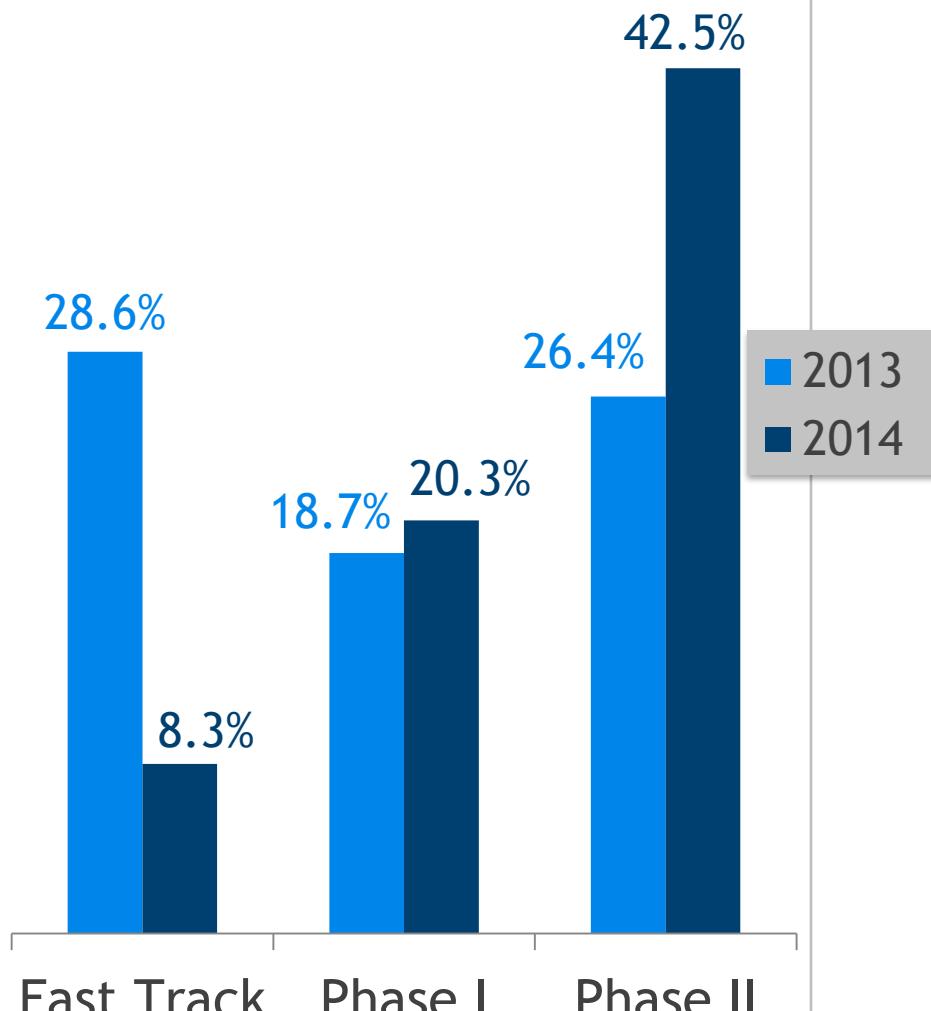


# Success Rate of SBIR/STTR 2013 and 2014 by Phase

## SBIR



## STTR





# NIH-wide SBIR/STTR Success Rates 2013-2014

Fiscal Year	<u>SBIR<sup>1</sup>/STTR<sup>2</sup></u>	<u>Phase<sup>3</sup></u>	Number of Applications Reviewed	Number of Applications Awarded	<u>Success Rate<sup>4</sup></u>	<u>Total Funding<sup>5</sup></u>
2013	SBIR	Fast Track	313	49	15.7%	\$13,981,386
2013	SBIR	Phase I	3,738	495	13.2%	\$114,040,157
2013	SBIR	Phase II	542	178	32.8%	\$136,348,846
2013	STTR	Fast Track	42	12	28.6%	\$2,542,128
2013	STTR	Phase I	583	109	18.7%	\$24,138,629
2013	STTR	Phase II	72	19	26.4%	\$10,985,373
2013	<b>FY TOTAL</b>		<b>5,290</b>	<b>862</b>	<b>16.3%</b>	<b>\$302,036,519</b>
2014	SBIR	Fast Track	328	71	21.6%	\$17,054,967
2014	SBIR	Phase I	3622	652	18.0%	\$144,793,079
2014	SBIR	Phase II	566	229	40.5%	\$170,387,226
2014	STTR	Fast Track	60	5	8.3%	\$1,082,086
2014	STTR	Phase I	788	160	20.3%	\$35,828,877
2014	STTR	Phase II	87	37	42.5%	\$22,182,184
2014	<b>FY TOTAL</b>		<b>5,451</b>	<b>1,154</b>	<b>21.2%</b>	<b>\$391,328,419</b>



Success Rates Posted Online: [http://report.nih.gov/success\\_rates/index.aspx](http://report.nih.gov/success_rates/index.aspx)



	FY10	FY11	FY12	FY13	FY14
STTR Budget \$M	74	73	85	81	97
Phase I % \$ to SBC	55	56	53	56	54
Phase I %\$ to Res. Inst.	45	43	47	44	46
Phase II % \$ to SBC	58	59	56	59	59
Phase II %\$ to Res. Inst.	40	38	41	41	41





## Universities receive the large majority of STTR Research Institution Funds

	FY10	FY11	FY12	FY13	FY14
Univ. Phase I	118	81	123	114	130
FFRDC Phase I	0	0	2	0	1
Other Phase I	24	17	22	30	34
Univ. Phase II	94	73	74	28	35
FFRDC Phase II	0	0	0	0	0
Other Phase II	16	18	15	9	10

Number of organizations receiving STTR funds  
as non-profit research partner





- NIH Provided programs - Opened to STTR in FY12 per P.L. 112-81
  - Phase I Niche Assessment Program - Foresight S&T
    - 59/273 (22%) STTR SBCs participated.
  - Phase II Commercialization Assistance Program - Larta Inc.
    - 14/139 (10%) STTR SBCs participated.
- Applicant requested Technical Assistance
  - 2 Phase II STTR SBCs in FY14





- Applicants can switch between:
  - Phase I STTR awardees to Phase II SBIR & vice versa
  - Phase II STTR awardees to Phase IIB SBIR & vice versa
- NIH Institute and Center Program Managers use this authority manage budgets and the needs of the investigators to:
  - Switch Phase I STTR to SBIR pre-award & vice versa
  - Switch Phase II STTR to SBIR pre-award & vice versa





**Purpose:** To support proof-of-concept centers (Hubs) that facilitate and accelerate the translation of biomedical innovations into commercial products that improve patient care and enhance health

**Long-term goals:** To foster commercialization success, economic development and culture change at the Hub institutions

### Program Background:

Barriers to translating technologies from academic labs to the market:

- **Funding gap** between basic research discoveries and scientific proof of feasibility/ validation studies
- **Lack of knowledge and understanding** by innovators about how technologies are brought to market
- **Lack of access** to sufficient technology development and commercialization resources that are required for early stage technology development.

### Program Components:

1

**Infrastructure** for identifying the most promising technologies

2

**Funding** for product definition studies (e.g. feasibility studies, prototype development or proof-of-concept studies)

3

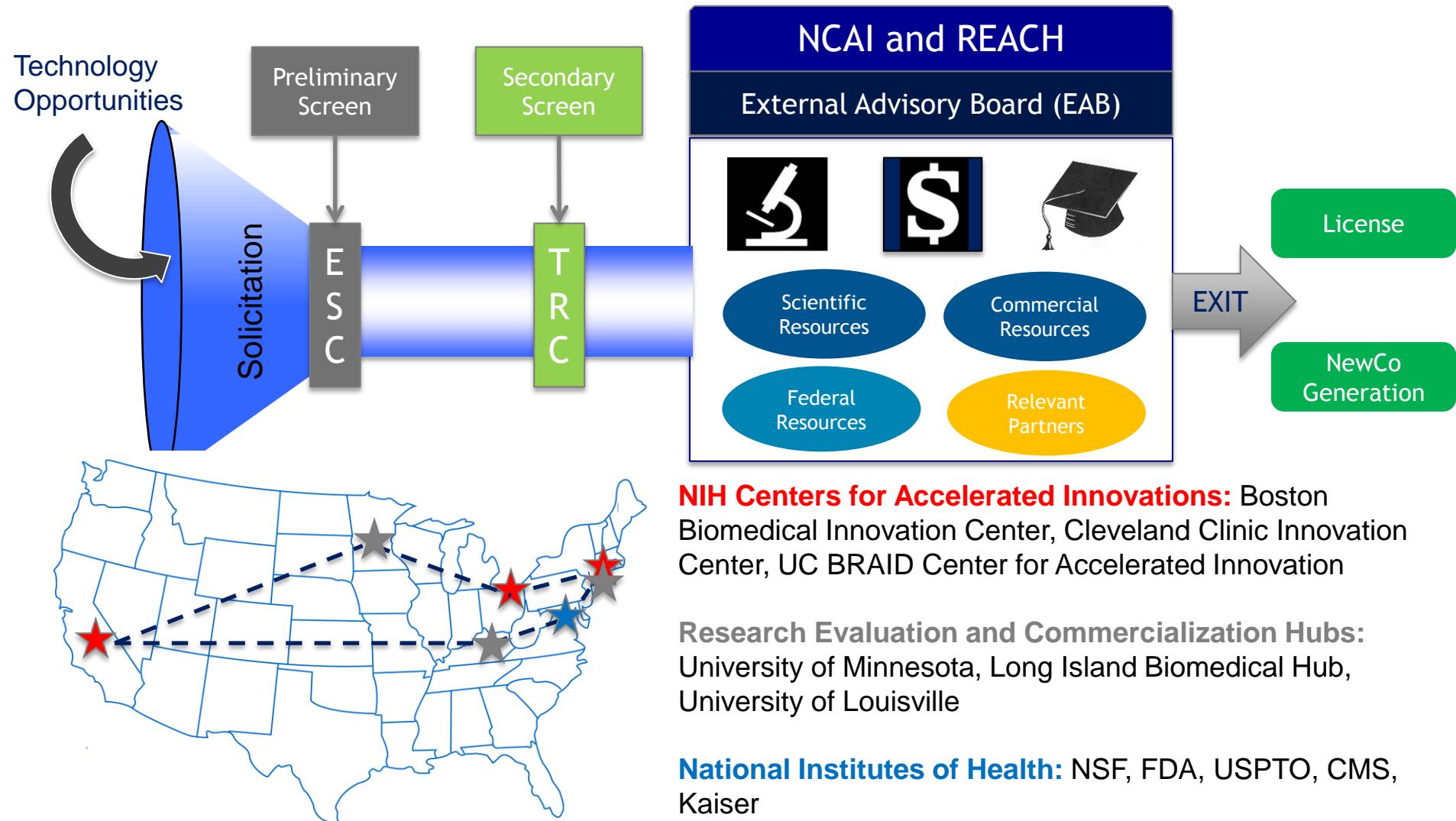
**Access** to expertise in areas required for early stage technology development (scientific, regulatory, reimbursement, business, legal and project management)

4

**Skills development** and hands-on experience in entrepreneurship



# Commercially Relevant Technology Sourcing Followed by Milestone-Driven Development





## For More Information



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