



National Institutes of Health
Office of Extramural Research



The NIH STTR Program

May 1, 2015

Matthew Portnoy, Ph.D.
SBIR/STTR Program Coordinator
Office of Extramural Research, NIH





- Size of NIH/HHS program
- Set-asides & spending
- Research Institutions and Universities in STTR
- Discretionary Technical Assistance and STTR
- Switching between SBIR and STTR
- Proof-of-Concept Pilot (Kurt Marek, NHLBI)





National Institutes of Health
Office of Extramural Research

NIH SBIR/STTR Website

U.S. Department of Health & Human Services | National Institutes of Health

OER HOME ABOUT GRANTS FUNDING FORMS & DEADLINES GRANTS POLICY ERA NEWS & EVENTS ABOUT OER

NIH Small Business Innovation Research (SBIR) Small Business Technology Transfer (STTR)

Printer Friendly | Text Size A- A+

SEARCH

SBIR/STTR HOME
ABOUT
FUNDING
APPLY
REVIEW
POLICY
TECHNICAL ASSISTANCE
RESOURCES
STATISTICS AND SUCCESSES
ENGAGE AND CONNECT

New to SBIR/STTR
WHERE TO START

CELEBRATING 10 YEARS

NIH Technical Assistance Programs

- Niche Assessment Program
- Commercialization Assistance Program (CAP)

TECHNICAL ASSISTANCE PROGRAMS FUNDING ELECTRONIC SUBMISSION PROCESS SUCCESS STORIES CONTACT US ENGAGE AND CONNECT

What are SBIR and STTR Programs?

The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are one of the largest sources of early-stage capital for innovative small companies in the United States. These programs allow US-owned and operated small businesses to engage in federal research and development (R&D) that has a strong potential for commercialization.

In Fiscal Year 2014, NIH's SBIR and STTR programs will invest over 750 million dollars into early-stage, health and life science companies that are creating a wide range of innovative technologies that align with NIH's mission to improve health and save lives. A key objective of this work is translating promising technologies to the private sector through strategic public and private partnerships, so that life-saving innovations reach consumer markets.

NEWS

Clarification about the New Standard Due Dates for All HHS SBIR/STTR Grant Applications: **NEW**
Dec 22, 2014

Important Change in Standard Due Dates for All HHS SBIR/STTR Grant Applications: **NEW**
Dec 17, 2014

Sample SBIR Phase I and Phase II Applications from NIAID Now Available
Nov 24, 2014

<http://sbir.nih.gov>





2015 Budget	SBIR	STTR
NIH	\$691M	\$95M
CDC	\$7M	N/A
ACL (NIDILRR)	\$2.7M	N/A
FDA	\$1.45M	N/A
ACF	\$88K	N/A





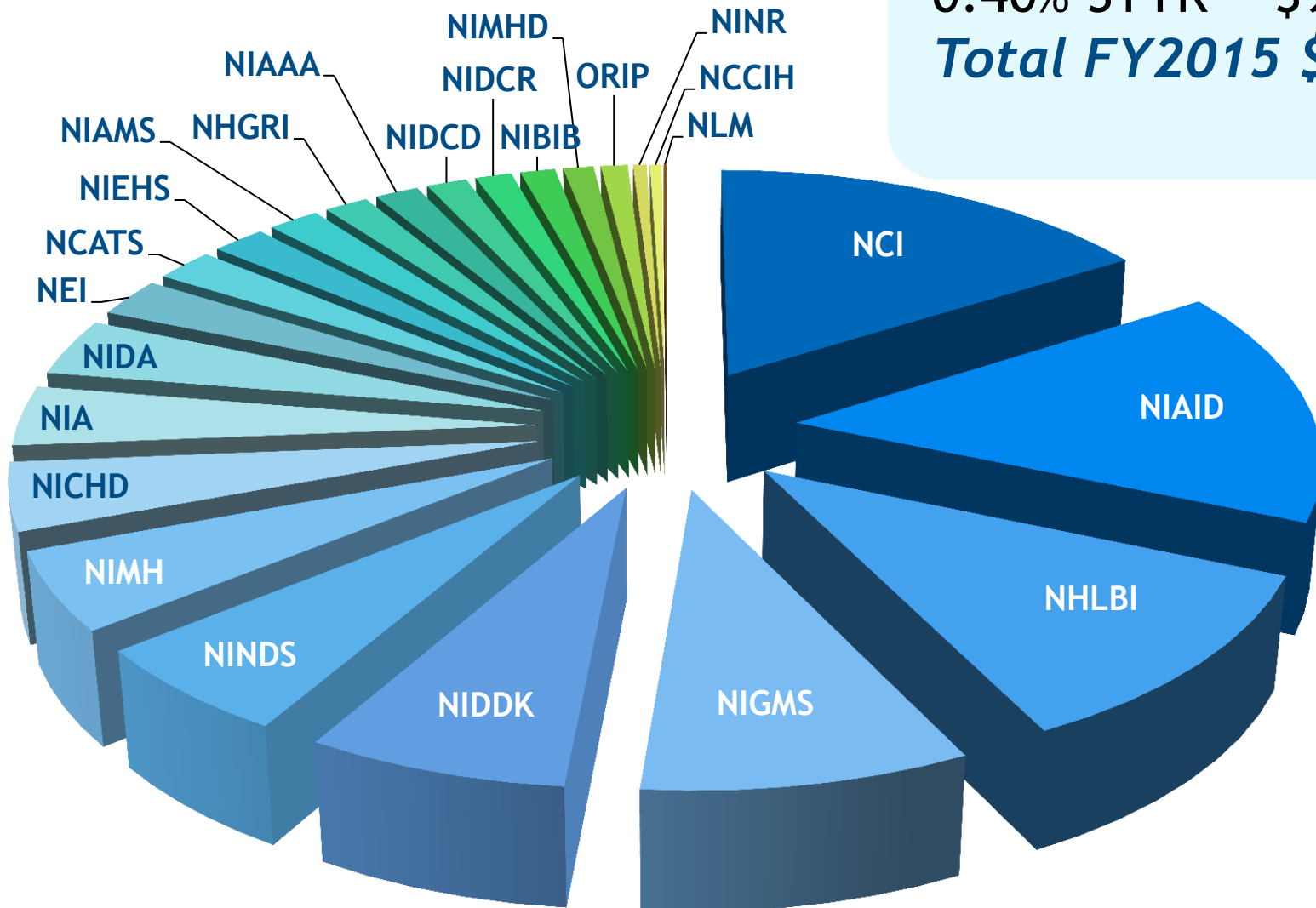
National Institutes of Health
Office of Extramural Research

National Institutes of Health



NIH SBIR/STTR Budget Allocations FY2015

2.9% SBIR \$691M
0.40% STTR \$95M
Total FY2015 \$786M



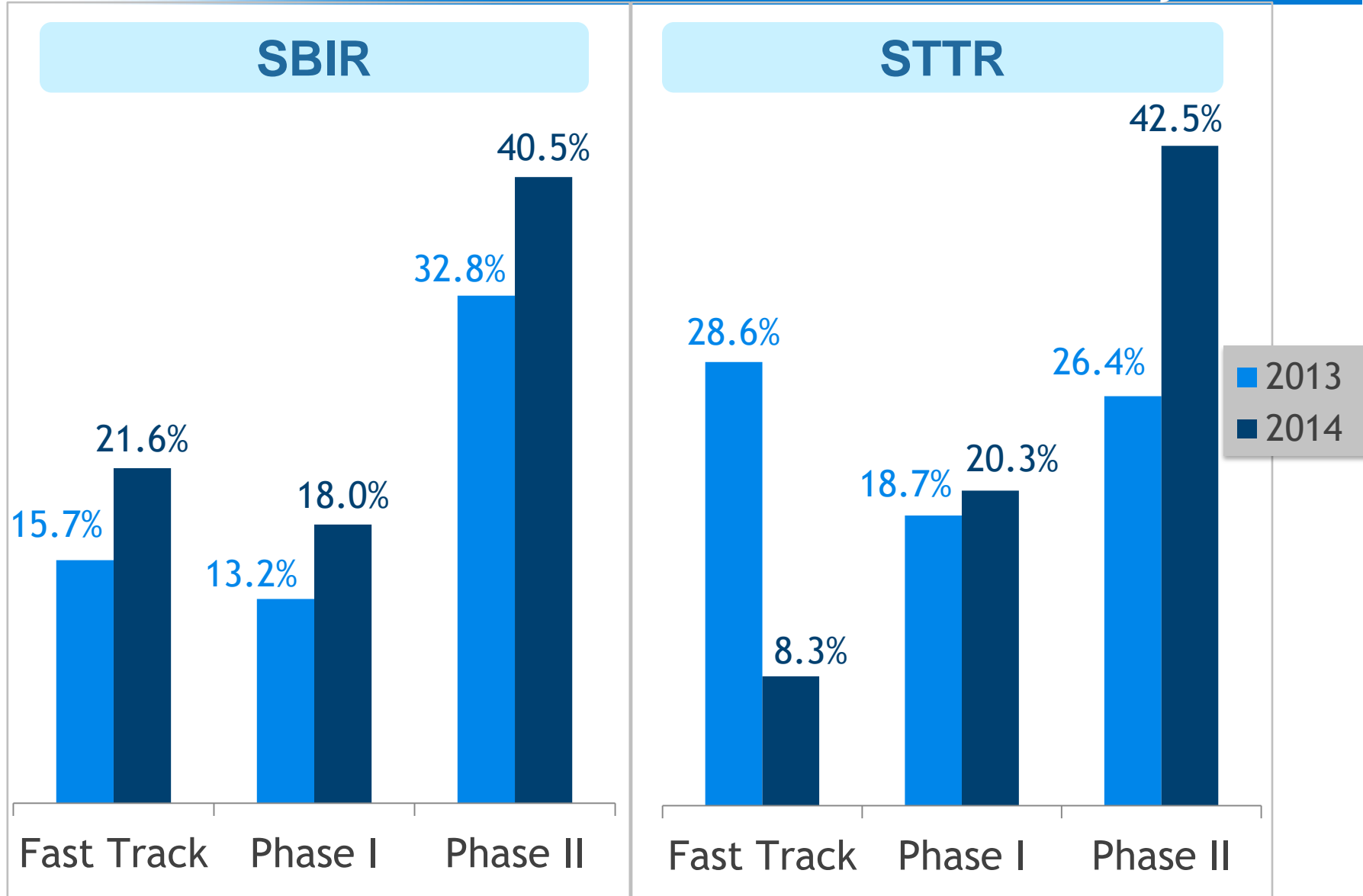


- HHS found compliant by GAO by meeting or exceeding STTR set-aside in FY2006-2013.
- HHS exceeded STTR set-aside in FY14.





Success Rate of SBIR/STTR 2013 and 2014 by Phase





NIH-wide SBIR/STTR Success Rates 2013-2014

Fiscal Year	<u>SBIR¹/STTR²</u>	<u>Phase³</u>	Number of Applications Reviewed	Number of Applications Awarded	<u>Success Rate⁴</u>	<u>Total Funding⁵</u>
2013	SBIR	Fast Track	313	49	15.7%	\$13,981,386
2013	SBIR	Phase I	3,738	495	13.2%	\$114,040,157
2013	SBIR	Phase II	542	178	32.8%	\$136,348,846
2013	STTR	Fast Track	42	12	28.6%	\$2,542,128
2013	STTR	Phase I	583	109	18.7%	\$24,138,629
2013	STTR	Phase II	72	19	26.4%	\$10,985,373
2013	FY TOTAL		5,290	862	16.3%	\$302,036,519
2014	SBIR	Fast Track	328	71	21.6%	\$17,054,967
2014	SBIR	Phase I	3622	652	18.0%	\$144,793,079
2014	SBIR	Phase II	566	229	40.5%	\$170,387,226
2014	STTR	Fast Track	60	5	8.3%	\$1,082,086
2014	STTR	Phase I	788	160	20.3%	\$35,828,877
2014	STTR	Phase II	87	37	42.5%	\$22,182,184
2014	FY TOTAL		5,451	1,154	21.2%	\$391,328,419



Success Rates Posted Online: http://report.nih.gov/success_rates/index.aspx



	FY10	FY11	FY12	FY13	FY14
STTR Budget \$M	74	73	85	81	97
Phase I % \$ to SBC	55	56	53	56	54
Phase I %\$ to Res. Inst.	45	43	47	44	46
Phase II % \$ to SBC	58	59	56	59	59
Phase II %\$ to Res. Inst.	40	38	41	41	41



Universities receive the large majority of STTR Research Institution Funds

	FY10	FY11	FY12	FY13	FY14
Univ. Phase I	118	81	123	114	130
FFRDC Phase I	0	0	2	0	1
Other Phase I	24	17	22	30	34
Univ. Phase II	94	73	74	28	35
FFRDC Phase II	0	0	0	0	0
Other Phase II	16	18	15	9	10

Number of organizations receiving STTR funds
as non-profit research partner



- NIH Provided programs - Opened to STTR in FY12 per P.L. 112-81
 - Phase I Niche Assessment Program - Foresight S&T
 - 59/273 (22%) STTR SBCs participated.
 - Phase II Commercialization Assistance Program - Larta Inc.
 - 14/139 (10%) STTR SBCs participated.
- Applicant requested Technical Assistance
 - 2 Phase II STTR SBCs in FY14





- Applicants can switch between:
 - Phase I STTR awardees to Phase II SBIR & vice versa
 - Phase II STTR awardees to Phase IIB SBIR & vice versa
- NIH Institute and Center Program Managers use this authority manage budgets and the needs of the investigators to:
 - Switch Phase I STTR to SBIR pre-award & vice versa
 - Switch Phase II STTR to SBIR pre-award & vice versa





Purpose: *To support proof-of-concept centers (Hubs) that facilitate and accelerate the translation of biomedical innovations into commercial products that improve patient care and enhance health*

Long-term goals: *To foster commercialization success, economic development and culture change at the Hub institutions*

Program Background:

Barriers to translating technologies from academic labs to the market:

- **Funding gap** between basic research discoveries and scientific proof of feasibility/ validation studies
- **Lack of knowledge and understanding** by innovators about how technologies are brought to market
- **Lack of access** to sufficient technology development and commercialization resources that are required for early stage technology development.

Program Components:

1

Infrastructure for identifying the most promising technologies

2

Funding for product definition studies
(e.g. feasibility studies, prototype development or proof-of-concept studies)

3

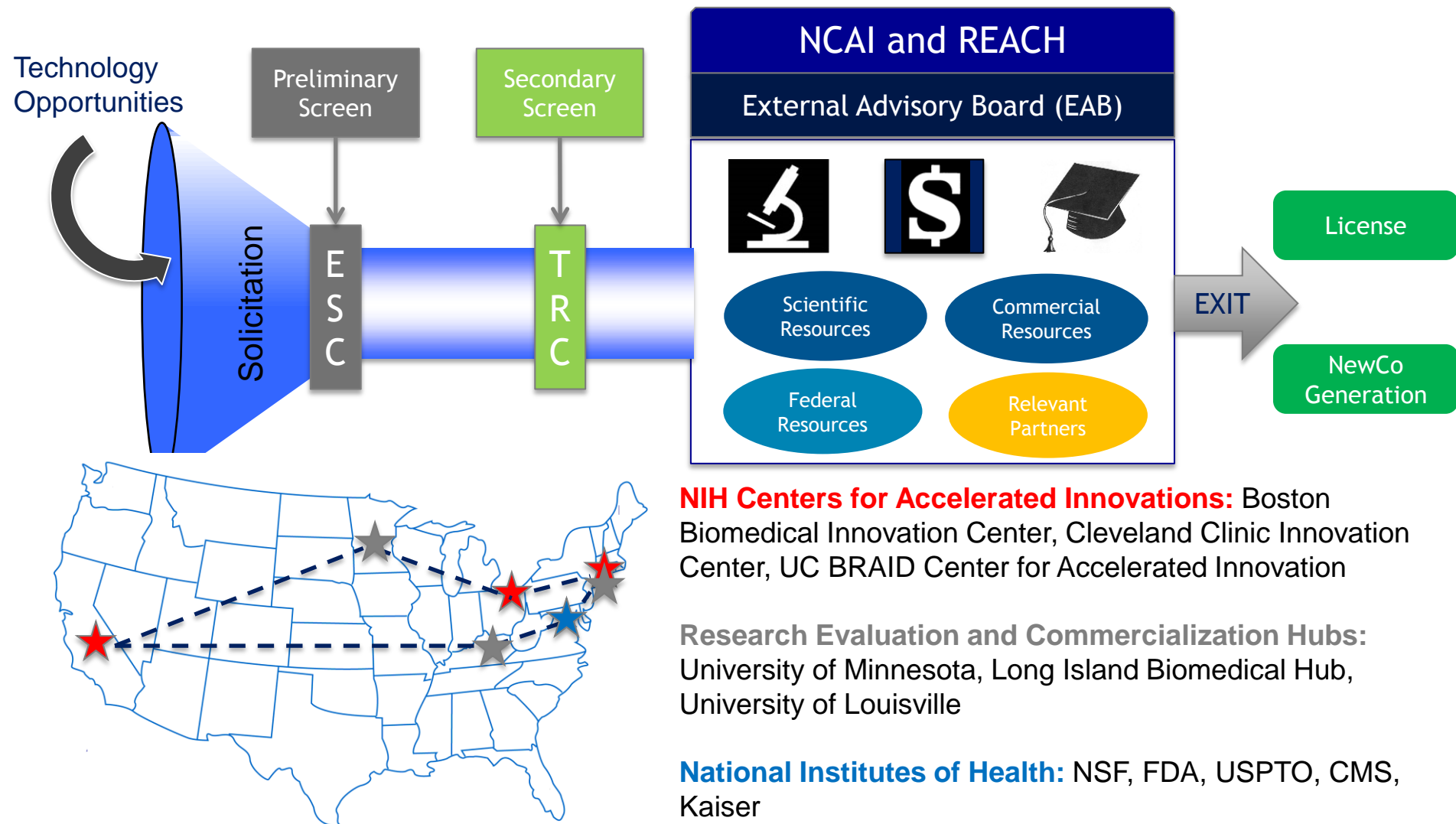
Access to expertise in areas required for early stage technology development (*scientific, regulatory, reimbursement, business, legal and project management*)

4

Skills development and hands-on experience in entrepreneurship



Commercially Relevant Technology Sourcing Followed by Milestone-Driven Development





National Institutes of Health
Office of Extramural Research

For More Information



Matthew Portnoy, PhD

NIH SBIR/STTR Program Coordinator

Phone: 301- 435-2688

Email: mportnoy@mail.nih.gov



Robert Vinson

SBIR/STTR Program Manager

Phone: 301-435-2713

Email: vinsonr@mail.nih.gov



Lenka Fedorkova, PhD

SBIR/STTR Program Manager

Phone: 301-435-0921

Email: lenka@nih.gov



Julie Beaver

SBIR/STTR Statistician

Phone: 301-496-8807

Email: julie.beaver@nih.gov



Betty Royster

SBIR/STTR Communications Specialist

Phone: 301-402-1632

Email: roysterbr@mail.nih.gov



JP Kim, JD, MBA

SBIR/STTR Program Manager

Phone: 301-435-0189

Email: jpkim@nih.gov





Get Connected!

- **Subscribe to the SBIR/STTR Listserv:**
 - Email LISTSERV@LIST.NIH.GOV with the following text in the message body: *subscribe SBIR-STTR your name*
- **NIH Guide for Grants and Contracts** (weekly notification)
<http://grants.nih.gov/grants/guide/listserv.htm>
-  **Follow us on Twitter: @NIHsbir**
- **Submit your SBIR/STTR Success Story at:**
<http://sbir.nih.gov>
- **Email: sbir@od.nih.gov**

